

Media Release

OCBC Group Reports Third Quarter 2011 Net Profit of S\$513 million

Strong growth in core customer-related earnings offset by weaker financial markets-related income

Singapore, 3 November 2011 - Oversea-Chinese Banking Corporation Limited ("OCBC Bank") reported a net profit of S\$513 million for the third quarter of 2011 ("3Q11"). The Group's core customer-related businesses continued to grow, as reflected in the growth of net interest income, fee income and insurance earnings from Great Eastern Holdings' ("GEH") Participating and Investment-linked funds. The volatility of the financial markets in 3Q11 had an adverse impact on trading income at OCBC Bank and insurance profits from GEH's Non-participating fund¹, resulting in a 10% decline in the Group's net profit from S\$570 million a year ago.

Compared with the third quarter of 2010 ("3Q10"), net interest income grew by 16% to S\$874 million, underpinned by broad-based loan growth of 27%. This was partly offset by a 13 basis point decline in net interest margins, largely attributable to the low interest rate environment and strong growth in lower-risk loans. Fees and commissions grew by 20% to S\$307 million, led by increases in wealth management, loans and trade-related fees. Trading performance was affected by the challenging financial markets, resulting in a significant decline in income from a year ago. GEH's life assurance profits from Participating and Investment-linked funds grew 32% year-on-year to S\$67 million. Performance of the Non-participating fund was however adversely affected by the volatile financial markets, resulting in a decline of profits to S\$9 million from S\$105 million a year ago.

The Group's operating expenses increased by 7% year-on-year to S\$611 million with most of the increase relating to higher staff costs, largely attributable to a 6% growth in staff strength. Allowances for loans and other assets declined to S\$38 million from S\$43 million in 3Q10. The Group's asset quality remained sound, with the non-performing loans ("NPL") ratio further improving to 0.7% from 1.1% a year ago.

¹ The Non-participating fund is made up of insurance policies and riders which have fixed policyholder benefits, e.g. term insurance, critical illness, accident, medical and disability insurance, and in which the policyholders do not participate or share in the profits of the fund.



Compared with 2Q11's net profit of S\$577 million, net profit for 3Q11 was 11% lower. The quarter-onquarter movement was largely attributable to the poor trading performance and lower Nonparticipating fund insurance income in 3Q11, which more than offset the 6% quarter-on-quarter growth in net interest income and the 1% reduction in operating expenses.

For the first nine months of 2011 ("9M11"), the Group reported net profit of S\$1,718 million, marginally lower than S\$1,749 million for the same period a year ago. Core net profit, which excludes the gain from divestment of non-core property in Bassein Road, Singapore, in 1Q11, declined 4% year-on-year to S\$1,686 million. Net interest income grew by 14% year-on-year, underpinned by strong loan growth across all key markets. The growth in net interest income was more than offset by an 81% decline in trading income and an 11% reduction in life assurance profits, both resulting from the volatile financial markets, particularly in 3Q11. Operating expenses grew by 11%, largely attributable to higher staff-related costs as a result of the increase in headcount to support the continued growth of the Group's regional franchise as well as annual salary adjustments, and higher business volume-driven costs. Net allowances were 66% higher in 9M11, with the year-on-year increase largely contributed by increased portfolio allowances made for the strong loan growth.

The Group's revenue from various wealth management activities, comprising revenue from insurance, private banking, asset management, stockbroking and sales of other wealth management products, grew to S\$1,022 million for 9M11, an increase of 2% from a year ago. As a share of total revenue, wealth management contributed 25%, broadly similar to a year ago. OCBC's private banking franchise continued to expand, with assets under management increasing 11% in the first nine months to US\$29 billion as of 30 September 2011.

The Group's annualised return on equity, based on core earnings, for 9M11 was 11.1%, compared with 12.7% a year ago, while annualised core earnings per share for 9M11 was 64.5 cents, compared with 69.1 cents a year ago.

Net Interest Income

3Q11 net interest income rose 16% year-on-year to S\$874 million, led by a 24% growth in interest earning assets. Customer loans grew 27% to S\$129 billion, with broad-based growth in consumer, corporate and SME customer segments across all key markets. The biggest segmental increases came from housing, general commerce, non-bank financial institutions and investment and holding companies.

Net interest margin declined by 13 basis points year-on-year, from 1.98% to 1.85%, attributable to continued margin compression due to the persistently low interest rate environment, strong growth in lower-yielding trade-linked loans, and price competition, particularly for housing loans.

Compared with 2Q11, net interest income rose 6%, mainly driven by higher total assets.



Non-Interest Income

Non-interest income of S\$436 million for 3Q11 was 30% lower year-on-year, as the growth in customer revenues was more than offset by the decline in trading income and insurance profits. Fees and commissions grew 20% year-on-year to S\$307 million, led by wealth management, loan and trade-related fees. Volatile financial markets affected trading performance, such that a loss of S\$68 million was incurred, compared with a gain of S\$85 million a year ago.

Life assurance profits from GEH declined 51% year-on-year to S\$76 million as the volatile financial markets in 3Q11 impacted the performance of the Non-participating fund. Profits from the Participating fund on the other hand grew 17% year-on-year to S\$29 million, and profits from the Investment-linked fund grew 45% over the same period, to S\$38 million. Investment performance of the Non-participating fund suffered from unrealised mark-to-market losses during the quarter. Insurance profit was also affected by the net impact of falling interest rates on the values of assets and liabilities. Non-participating fund profit for 3Q11 was S\$9 million, down from S\$105 million in 3Q10.

With effect from 1 July 2011, GEH changed the discount rates used in valuing part of its liabilities in its Singapore insurance funds from Singapore Government Securities ("SGS") yields to zero-coupon SGS yields. The use of zero-coupon SGS yields enables closer matching in valuation between assets and liabilities. The effect of this change on GEH was a reduction in policy liabilities and an overall financial impact in 3Q11 of S\$89 million, comprising S\$38 million attributable to changes in 3Q11 and S\$51 million attributable to the prior periods.

Despite the volatility in quarterly earnings, GEH's underlying insurance business remained healthy. Total weighted new premium increased 8% year-on-year, underpinned by sustained sales growth in Singapore and Malaysia. Underlying long term profitability continued to improve, as reflected in the 13% year-on-year increase in new business embedded value.

On a quarter-on-quarter basis, non-interest income declined by 26%. Adverse financial market conditions resulted in weaker trading performance and lower profits from life assurance, which more than offset the growth in fee income.

Operating Expenses

Operating expenses were S\$611 million for the quarter, up 7% from 3Q10, reflecting the result of disciplined cost management. The year-on-year increase was largely explained by higher staff costs, which were up 9% to S\$362 million and this was largely attributable to a 6% growth in staff strength to support expansion of the bank's regional franchise as well as the annual salary adjustments in 2Q11.

Compared with 2Q11, operating expenses were lower by 1%, largely contributed by a 3% reduction in staff costs.

The cost-to-income ratio was 46.6% for 3Q11 and 43.9% for 9M11.



Allowances and Asset Quality

Allowances for loans and other assets continue to reflect the active management of the credit portfolio. Net allowances were S\$38 million in 3Q11, compared with S\$56 million in 2Q11 and S\$43 million in 3Q10. The amount for the quarter comprised mainly portfolio allowances of S\$23 million and specific allowances of S\$16 million.

Net allowances for 9M11 were S\$143 million, compared with S\$86 million a year ago. The year-onyear difference was largely attributable to increases in portfolio allowances in line with robust loan growth.

The Group's NPL ratio and coverage ratios remained healthy. The NPL ratio improved to 0.7% from 0.8% in the previous quarter and 1.1% a year ago. Absolute NPLs were reduced by 1% from the previous quarter to S\$900 million. Cumulative allowances amounted to 130% of total non-performing assets ("NPAs") and 365% of unsecured NPAs, increased from 123% and 311%, respectively, in the previous quarter.

Capital Ratios

OCBC Bank remained well capitalised, with a Tier 1 capital adequacy ratio ("CAR") of 14.4%, and total CAR of 15.9% as of 30 September 2011. These capital positions were well above the regulatory minima of 6% and 10%, respectively. The Core Tier 1 ratio, which excludes Tier 1 preference shares, was 11.2%. The Group is also well positioned to meet MAS' capital requirements under Basel III.

CEO's Comments

Commenting on the Group's performance, CEO David Conner said:

"Given the volatile market conditions, overall, we are quite satisfied with our third quarter results, which clearly reflected the strength of our customer businesses. With economic growth slowing, we are well-positioned and intend to continue supporting our customers across all our key markets."



About OCBC Bank

OCBC Bank is the longest established Singapore bank, formed in 1932 from the merger of three local banks, the oldest of which was founded in 1912. It is now the second largest financial services group in Southeast Asia by assets and one of the world's most highly-rated banks, with an Aa1 rating from Moody's. It is also ranked by Bloomberg Markets as the world's strongest bank.

OCBC Bank and its subsidiaries offer a broad array of specialist financial services, ranging from consumer, corporate, investment, private and transaction banking to treasury, insurance, asset management and stockbroking services.

OCBC Bank's key markets are Singapore, Malaysia, Indonesia and Greater China. It has a network of over 500 branches and representative offices in 15 countries and territories, including more than 400 branches and offices in Indonesia that are operated by its subsidiary, Bank OCBC NISP.

OCBC Bank's insurance subsidiary, Great Eastern Holdings, is the largest insurance group in Singapore and Malaysia by assets. Its asset management subsidiary, Lion Global Investors, is one of the largest private sector asset management companies in Southeast Asia. Private banking services are provided by subsidiary Bank of Singapore, which has been ranked among the top three private banks in Singapore.

For more information, please visit <u>www.ocbc.com</u>

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To Our Shareholders

The Board of Directors of Oversea-Chinese Banking Corporation Limited ("OCBC") reports the following:

Unaudited Financial Results for the Third Quarter Ended 30 September 2011

For the third quarter ended 30 September 2011, the Group's reported net profit was S\$513 million. Details of the financial results are in the accompanying Group Financial Report.

Ordinary Dividend

No interim dividend on ordinary shares has been declared for the third quarter ended 30 September 2011.

Preference Dividends

The Board of Directors has declared payment of semi-annual tax exempt dividends on its noncumulative non-convertible preference shares as follows: Class B Preference Shares at 5.1% (2010: 5.1%) per annum; Class E Preference Shares at 4.5% (2010: 4.5%) per annum and Class G Preference Shares at 4.2% (2010: 4.2%) per annum. These semi-annual dividends, computed for the period 20 June 2011 to 19 December 2011 (both dates inclusive) will be paid on 20 December 2011. Total amounts of dividend payable for the Class B, Class E and Class G Preference Shares are S\$25.6 million, S\$11.3 million and S\$8.3 million respectively.

Notice is hereby given that the Transfer Books and the Registers of Preference Shareholders will be closed from 8 December 2011 to 9 December 2011 (both dates inclusive). Duly completed transfers received by the Bank's Share Registrar, M & C Services Private Limited of 138 Robinson Road #17-00 The Corporate Office Singapore 068906 up to 5.00 p.m. on 7 December 2011 will be registered to determine the entitlement of the preference shareholders to the semi-annual dividends.

Peter Yeoh Secretary

Singapore, 3 November 2011

More details on the results are available on the Bank's website at www.ocbc.com

Oversea-Chinese Banking Corporation Limited Third Quarter 2011 Group Financial Report



Incorporated in Singapore Company Registration Number: 193200032W

CONTENTS

| Financial Summary | 2 |
|---|----------|
| Financial Review | |
| Net Interest Income | 5 |
| Non-Interest Income | 7 |
| Operating Expenses | 8 |
| Allowances for Loans and Other Assets | 9 |
| Loans and Advances | 10 |
| Non-Performing Assets | 11 |
| Cumulative Allowances for Assets | 13 |
| Deposits | 14 |
| Debt Issued | 14 |
| Capital Adequacy Ratios | 15 |
| Unrealised Valuation Surplus | 16 |
| Performance by Business Segment | 17 |
| Performance by Geographical Segment | 22 |
| Financial Statements | |
| Consolidated Income Statement (Unaudited) | 23 |
| Consolidated Statement of Comprehensive Income (Unaudited) | 24 |
| Balance Sheets (Unaudited) | 25 |
| Statement of Changes in Equity – Group (Unaudited) For the nine months ended 30 September 2011 For the three months ended 30 September 2011 | 26 27 |
| Statement of Changes in Equity – Bank (Unaudited) For the nine months ended 30 September 2011 For the three months ended 30 September 2011 | 28 28 |
| Consolidated Cash Flow Statement (Unaudited) | 29 |
| Share Capital and Options on Shares in the Bank | 30 |
| Other Matters / Subsequent Events | 31 |

Attachment: Confirmation by the Board

Notes:

Certain comparative figures have been restated to conform with the current period's presentation.
 Amounts less than S\$0.5 million are shown as "0".
 "NM" denotes not meaningful.



FINANCIAL SUMMARY

OCBC Group prepares its financial statements in accordance with the Singapore Financial Reporting Standards ("FRS") as required by the Singapore Companies Act, including the modification to FRS 39 *Financial Instruments: Recognition and Measurement* requirement on loan loss provisioning under Notice to Banks No. 612 "Credit Files, Grading and Provisioning" issued by the Monetary Authority of Singapore.

The following new/revised financial reporting standards and interpretations were applied with effect from 1 January 2011:

| FRS 24 (Revised): | Related Party Disclosures |
|---------------------------|---|
| INT FRS 114 (Amendments): | Prepayment of a Minimum Funding Requirement |
| INT FRS 119: | Extinguishing Financial Liabilities with Equity Instruments |
| Improvements to FRSs 2010 | |

The revised FRS 24 requires disclosure of transactions in all direct relationships involving control, joint control or significant influence and excludes the need to disclose transactions between two entities in which a person has significant influence over one entity, and a close family member of that person has significant influence over the other entity.

The initial application of the above standards and interpretations does not have any material impact on the Group's financial statements.

Financial Results

Group net profit attributable to shareholders for the third quarter ended 30 September 2011 ("3Q11") was S\$513 million, a decline of 10% from a year ago.

Net interest income grew by 16% year-on-year to S\$874 million, driven by broad-based loan growth of 27%. Non-interest income declined 30%, as growth in fee income was more than offset by the decline in trading income and insurance profits. Operating expenses increased by 7% year-on-year to S\$611 million, largely attributable to higher staff costs arising from growth in staff strength and annual salary adjustments. Net allowances for loans and other assets were S\$38 million, compared to S\$43 million in 3Q10. The Group's asset quality remained sound, the non-performing loans ("NPL") ratio improved to 0.7% from 1.1% a year ago.

For the first nine months of 2011 ("9M11"), the Group achieved core net profit of S\$1,686 million (which excludes a S\$32 million divestment gain in 1Q11), a decrease of 4% year-on-year. Net interest income growth of 14% year-on-year was more than offset by an 81% decline in trading income and an 11% reduction in life assurance profits. Operating expenses grew by 11%, and net allowances increased by 66%.

Annualised return on equity, based on core earnings was 11.1% in 9M11, as compared to 12.7% a year ago, while annualised core earnings per share was 64.5 cents.

FINANCIAL SUMMARY (continued)

| S\$ million | 9M11 | 9M10 | +/(-) | 3Q11 | 3Q10 | +/(-) | 2Q11 | +/(-) |
|--|---------|-------------|-------|---------|-------------|-------|------------|-------|
| | | | % | | | % | | % |
| elected Income Statement Ite | ms | | | | | | | |
| Net interest income | 2,486 | 2,178 | 14 | 874 | 754 | 16 | 827 | 6 |
| Non-interest income | 1,639 | 1,818 | (10) | 436 | 621 | (30) | 586 | (26 |
| Total core income | 4,125 | 3,996 | 3 | 1,310 | 1,375 | (5) | 1,413 | (7 |
| Operating expenses | (1,810) | (1,634) | 11 | (611) | (573) | 7 | (618) | (1 |
| Operating profit before | | | | | | | | |
| allowances and amortisation | 2,315 | 2,362 | (2) | 699 | 802 | (13) | 795 | (12 |
| Amortisation of intangible assets Allowances for loans | (46) | (39) | 17 | (15) | (16) | (3) | (16) | _ |
| and impairment of other assets | (143) | (86) | 66 | (38) | (43) | (14) | (56) | (33 |
| Operating profit after | | \$ <i>1</i> | | | \$ <i>1</i> | | , <i>i</i> | |
| allowances and amortisation | 2,126 | 2,237 | (5) | 646 | 743 | (13) | 723 | (11 |
| Share of results of | | | | | | | | |
| associates and joint ventures | 33 | (1) | NM | 3 | 0 | 336 | 19 | (8 |
| Profit before income tax | 2,159 | 2,236 | (3) | 649 | 743 | (13) | 742 | (1: |
| Core net profit attributable to | | | | | | | | |
| shareholders | 1,686 | 1,749 | (4) | 513 | 570 | (10) | 577 | (1 |
| Divestment gain, net of tax | 32 | - | () | - | | (10) | _ | (' |
| Reported net profit | 02 | | | | | | | |
| attributable to shareholders | 1,718 | 1,749 | (2) | 513 | 570 | (10) | 577 | (1 |
| Cash basis not profit | | | | | | | | |
| Cash basis net profit attributable to shareholders ^{1/} | 1,764 | 1,788 | (1) | 528 | 586 | (10) | 593 | (1 |
| | 1,704 | 1,700 | (1) | 520 | 000 | (10) | 000 | |
| elected Balance Sheet Items | | | | | | | | |
| Ordinary equity Total equity <i>(excluding</i> | 19,714 | 18,260 | 8 | 19,714 | 18,260 | 8 | 19,859 | (|
| non-controlling interests) | 21,610 | 20,156 | 7 | 21,610 | 20,156 | 7 | 21,755 | (|
| Total assets | 266,938 | 223,516 | 19 | 266,938 | 223,516 | 19 | 253,465 | 4 |
| Assets excluding life assurance fund investment assets | 219,829 | 176,248 | 25 | 219,829 | 176,248 | 25 | 205,567 | |
| Loans and bills receivable (net of allowances) | 127,760 | 100,338 | 27 | 127,760 | 100,338 | 27 | 119,653 | |
| Deposits of non-bank customers | 145,258 | 115,997 | 25 | 145,258 | 115,997 | 25 | 134,302 | |

Note:

1. Excludes amortisation of intangible assets.



FINANCIAL SUMMARY (continued)

| | 9M11 | 9M10 | 3Q11 | 3Q10 | 2Q11 |
|---|------|-------------|------|-------------|------|
| Key Financial Ratios | | | | | |
| - based on core earnings | | | | | |
| Performance ratios (% p.a.) | | | | | |
| Return on equity ^{1/2/} | | | | | |
| SFRS ^{3/} basis | 11.1 | 12.7 | 9.8 | 12.0 | 11.4 |
| Cash basis | 11.4 | 13.0 | 10.1 | 12.3 | 11.7 |
| Return on assets ^{4/} | | 10.0 | | 12.0 | |
| SFRS ^{3/} basis | 1.11 | 1.39 | 0.95 | 1.31 | 1.14 |
| Cash basis | 1.14 | 1.42 | 0.98 | 1.34 | 1.17 |
| | | | | - | |
| Revenue mix/efficiency ratios (%) | | | | | |
| Net interest margin (annualised) | 1.87 | 1.99 | 1.85 | 1.98 | 1.87 |
| Net interest income to total income | 60.3 | 54.5 | 66.7 | 54.9 | 58.6 |
| Non-interest income to total income | 39.7 | 45.5 | 33.3 | 45.1 | 41.4 |
| Cost to income | 43.9 | 40.9 | 46.6 | 41.7 | 43.7 |
| Loans to deposits | 88.0 | 86.5 | 88.0 | 86.5 | 89.1 |
| NPL ratio | 0.7 | 1.1 | 0.7 | 1.1 | 0.8 |
| | | | | | |
| Earnings per share ^{2/} (annualised - cents) | | 00 4 | | 22 4 | |
| Basic earnings | 64.5 | 69.1 | 57.5 | 66.1 | 66.4 |
| Basic earnings (cash basis) | 66.3 | 70.7 | 59.3 | 68.0 | 68.3 |
| Diluted earnings | 64.3 | 68.8 | 57.3 | 65.8 | 66.2 |
| Net asset value per share (S\$) | | | | | |
| Before valuation surplus | 5.82 | 5.55 | 5.82 | 5.55 | 5.86 |
| After valuation surplus | 6.81 | 7.03 | 6.81 | 7.03 | 7.18 |
| | 0.01 | 7.00 | 0.01 | 7.00 | 7.10 |
| Capital adequacy ratios (%) | | | | | |
| Tier 1 | 14.4 | 15.2 | 14.4 | 15.2 | 15.4 |
| Total | 15.9 | 15.5 | 15.9 | 15.5 | 17.0 |
| | | | | | |

Notes:

1. Preference equity and non-controlling interests are not included in the computation for return on equity.

2. Calculated based on core net profit less preference dividends paid and estimated to be due at the end of the financial period.

3. "SFRS" refers to Singapore Financial Reporting Standards.

4. Computation of return on assets excludes life assurance fund investment assets.

NET INTEREST INCOME

Average Balance Sheet

| | | 9M11 | | | 9M10 | |
|---|--------------------|----------|--------------------|--------------------|----------|--------------------|
| S\$ million | Average Balance | Interest | Average Rate 4/ | Average Balance | Interest | Average Rate 4/ |
| | | | % | | | % |
| Interest earning assets | | | | | | |
| Loans and advances to non-bank customers | 114,837 | 2,684 | 3.12 | 91,303 | 2,352 | 3.44 |
| Placements with and loans to banks | 33,401 | 587 | 2.35 | 27,269 | 300 | 1.47 |
| Other interest earning assets ^{1/} | 29,348 | 586 | 2.67 | 27,801 | 550 | 2.64 |
| Total | 177,586 | 3,857 | 2.90 | 146,373 | 3,202 | 2.92 |
| Interest bearing liabilities | | | | | | |
| Deposits of non-bank customers | 131,687 | 1,025 | 1.04 | 110,548 | 763 | 0.92 |
| Deposits and balances of banks | 22,910 | 139 | 0.81 | 14,513 | 74 | 0.68 |
| Other borrowings ^{2/} | 10,502 | 207 | 2.63 | 8,831 | 187 | 2.82 |
| Total | 165,099 | 1,371 | 1.11 | 133,892 | 1,024 | 1.02 |
| Net interest income/margin ^{3/} | | 2,486 | 1.87 | | 2,178 | 1.99 |

| | | 3Q11 | | | 3Q10 | | | 2Q11 | |
|---|--------------------|----------|--------------------|--------------------|----------|--------------------|--------------------|----------|--------------------|
| S\$ million | Average Balance | Interest | Average Rate 4/ | Average Balance | Interest | Average Rate 4/ | Average Balance | Interest | Average Rate 4/ |
| | | | % | | | % | | | % |
| Interest earning assets | | | | | | | | | |
| Loans and advances to | | | | | | | | | |
| non-bank customers Placements with | 122,701 | 938 | 3.03 | 96,912 | 833 | 3.41 | 114,250 | 890 | 3.13 |
| and loans to banks Other interest | 34,876 | 240 | 2.73 | 25,889 | 107 | 1.63 | 34,159 | 203 | 2.38 |
| earning assets ^{1/} | 29,805 | 203 | 2.70 | 28,487 | 188 | 2.62 | 29,352 | 191 | 2.62 |
| Total | 187,382 | 1,381 | 2.92 | 151,288 | 1,128 | 2.96 | 177,761 | 1,284 | 2.90 |
| Interest bearing liabilities Deposits of non-bank | | | | | | | | | |
| customers Deposits and | 139,581 | 389 | 1.11 | 114,855 | 280 | 0.97 | 130,230 | 338 | 1.04 |
| balances of banks | 22,579 | 46 | 0.81 | 14,284 | 28 | 0.78 | 25,016 | 50 | 0.82 |
| Other borrowings ^{2/} | 12,125 | 72 | 2.35 | 8,967 | 66 | 2.89 | 10,369 | 69 | 2.66 |
| Total | 174,285 | 507 | 1.15 | 138,106 | 374 | 1.07 | 165,615 | 457 | 1.11 |
| Net interest | | | | | | | | | |
| income/margin ^{3/} | | 874 | 1.85 | | 754 | 1.98 | | 827 | 1.87 |

Notes:

Comprises corporate debt and government securities.
 Mainly debt issued.
 Net interest margin is net interest income as a percentage of interest earning assets.
 Average rates are computed on an annualised basis.

NET INTEREST INCOME (continued)

Net interest income rose 16% year-on-year to S\$874 million in 3Q11, led by a 24% growth in interest earning assets. Net interest margin declined by 13 basis points year-on-year, from 1.98% to 1.85%, attributable to continued margin compression due to the persistent low interest rate environment, strong growth in lower-yielding trade-linked loans, and price competition, particularly for housing loans.

Compared with 2Q11, net interest income rose 6%, mainly driven by higher total assets. Net interest margin declined by 2 basis points quarter-on-quarter.

| | 9M | 11 vs 9M [·] | 10 | 3Q | 11 vs 30 | 210 | 3Q ⁻ | 11 vs 2Q | 11 |
|---|-----------|-----------------------|---------------|----------|-------------------|---------------|-----------------|------------|---------------|
| Increase/(decrease) due to change in: S\$ million | Volume | Rate | Net change | Volume | Rate | Net change | Volume | Rate | Net change |
| Interest income Loans and advances | | | | | | | | | |
| to non-bank customers Placements with and | 606 | (274) | 332 | 221 | (116) | 105 | 67 | (29) | 38 |
| loans to banks Other interest earning | 68 | 219 | 287 | 37 | 96 | 133 | 4 | 31 | 35 |
| assets | 30 | 6 | 36 | 9 | 6 | 15 | 3 | 6 | 9 |
| Total | 704 | (49) | 655 | 267 | (14) | 253 | 74 | 8 | 82 |
| Interest expense Deposits of non-bank customers | 146 | 116 | 262 | 60 | 49 | 109 | 24 | 24 | 48 |
| Deposits and balances | 10 | | | 10 | | 40 | (=) | (4) | (0) |
| of banks | 43 | 22 | 65 20 | 16 | 2 | 18 | (5) | (1) | (6) |
| Other borrowings Total | 34 223 | <u>(14)</u> 124 | 347 | 23 99 | <u>(17)</u> 34 | 6 133 | <u>12</u> 31 | (10) 13 | 2 44 |
| Impact on net interest | | | | | | | | | |
| income | 481 | (173) | 308 | 168 | (48) | 120 | 43 | (5) | 38 |
| Due to change | | | | | | | | | |
| in number of days | | | - | | | - | | | 9 |
| Net interest income | | | 308 | | | 120 | | | 47 |

Volume and Rate Analysis

NON-INTEREST INCOME

| S\$ million | 9M11 | 9M10 | +/(-) | 3Q11 | 3Q10 | +/(-) | 2Q11 | +/(-) |
|---|-------|-------|-------|------------------------|-------|-------------|-------|------------|
| | | | % | | | % | | % |
| Fees and commissions | | | | | | | | |
| Brokerage | 55 | 62 | (11) | 20 | 21 | (6) | 16 | 30 |
| Wealth management | 197 | 140 | 41 | 65 | 52 | 26 | 64 | 2 |
| Fund management | 77 | 60 | 28 | 26 | 20 | 25 | 29 | (14) |
| Credit card | 35 | 33 | 5 | 15 | 11 | 24 | 10 | 48 |
| Loan-related | 159 | 159 | - | 62 | 56 | 12 | 52 | 20 |
| Trade-related and remittances | 159 | 124 | 29 | 53 | 45 | 18 | 58 | (9) |
| Guarantees | 16 | 15 | 2 | 5 | 5 | (3) | 5 | 6 |
| Investment banking | 83 | 68 | 22 | 27 | 26 | 6 | 27 | 3 |
| Service charges | 77 | 45 | 71 | 27 | 14 | 102 | 31 | (13) |
| Others | 22 | 23 | (3) | 7 | 7 | 7 | 7 | (5) |
| Sub-total | 880 | 729 | 21 | 307 | 257 | 20 | 299 | 3 |
| | | | | | | | | |
| Dividends | 81 | 56 | 45 | 12 | 9 | 39 | 45 | (73) |
| Rental income | 57 | 60 | (4) | 19 | 20 | (7) | 19 | (2) |
| Profit from life assurance | 332 | 371 | (11) | 76 | 156 | (51) | 106 | (28) |
| Premium income from general insurance | 91 | 108 | (16) | 31 | 35 | (13) | 31 | 3 |
| Other income | | | | | | | | |
| Net trading income | 54 | 287 | (81) | (68) | 85 | (181) | 41 | (268) |
| Net gain from investment securities | 97 | 141 | (31) | 44 | 23 | `8 8 | 31 | 4 3 |
| Net gain/(loss) from disposal/liquidation of a | | | . , | | | | | |
| subsidiary and associates | 1 | 3 | (67) | (0) | 0 | (109) | 0 | (101) |
| Net gain from disposal of properties | 2 | 21 | (89) | _ | 21 | _ | 1 | _ |
| Others | 44 | 42 | 3 | 15 | 15 | (4) | 13 | 10 |
| Sub-total | 198 | 494 | (60) | (9) | 144 | (106) | 86 | (111) |
| Total core non-interest income | 1,639 | 1,818 | (10) | 436 | 621 | (30) | 586 | (26) |
| Divestment gain | 39 | - | (10) | - | - | (00) | - | (20) |
| Total non-interest income | 1,678 | 1,818 | (8) | 436 | 621 | (30) | 586 | (26) |
| Fees and commissions/Total income ^{1/} | 21.3% | 18.2% | | 23.4% | 18.7% | | 21.1% | |
| Non-interest income/Total income ^{1/} | 39.7% | 45.5% | | 23.4 <i>%</i> 33.3% | 45.1% | | 41.4% | |

Note:

1. Excludes gains from divestment of non-core assets.

Non-interest income declined 30% year-on-year to S\$436 million, as growth in fee income was more than offset by the decline in trading income and insurance profits. Fees and commissions grew 20% year-on-year to S\$307 million, led by wealth management, loan and trade-related fees. Volatile financial markets affected trading performance, such that a loss of S\$68 million was incurred, compared with a gain of S\$85 million a year ago.

Profit from life assurance declined 51% year-on-year to S\$76 million as the volatile financial markets in 3Q11 impacted the performance of Great Eastern Holdings' ("GEH") Non-participating fund². Profits from GEH's Participating and Investment-linked funds grew 32% year-on-year to S\$67 million. Investment performance of the Non-participating fund suffered from unrealised mark-to-market losses during the quarter. Insurance profit was also affected by the net impact of falling interest rates on the values of assets and liabilities. Non-participating fund profit for 3Q11 was S\$9 million, down from S\$105 million in 3Q10.

With effect from 1 July 2011, GEH changed the discount rates used in valuing part of its liabilities in its Singapore insurance funds from Singapore Government Securities ("SGS") yields to zero-coupon SGS yields. The use of zero-coupon SGS yields enables closer matching in valuation between assets and liabilities. The effect of this change on GEH was a reduction in policy liabilities and an overall financial impact in 3Q11 of S\$89 million, comprising S\$38 million attributable to changes in 3Q11 and S\$51 million attributable to the prior periods.

² The Non-participating fund is made up of insurance policies and riders which have fixed policyholder benefits, e.g. term insurance, critical illness, accident, medical and disability insurance, and in which the policyholders do not participate or share in the profits of the fund.

NON-INTEREST INCOME (continued)

Despite the volatility in quarterly earnings, GEH's underlying insurance business remained healthy. Total weighted new premium increased 8% year-on-year, underpinned by sustained sales growth in Singapore and Malaysia. Underlying long term profitability continued to improve, as reflected in the 13% year-on-year increase in new business embedded value.

On a quarter-on-quarter basis, non-interest income declined by 26%. Adverse financial market conditions resulted in weaker trading performance and lower profits from life assurance, which more than offset the growth in fee income.

OPERATING EXPENSES

| S\$ million | 9M11 | 9M10 | +/(-) | 3Q11 | 3Q10 | +/(-) | 2Q11 | +/(-) |
|---|--------|--------|-------|--------|--------|-------|--------|-------|
| | | | % | | | % | | % |
| Staff costs | | | | | | | | |
| Salaries and other costs | 998 | 869 | 15 | 333 | 306 | 9 | 343 | (3) |
| Share-based expenses Contribution to defined | 8 | 9 | (13) | 2 | 2 | 45 | 3 | (17) |
| contribution plans | 80 | 70 | 15 | 27 | 24 | 17 | 27 | 2 |
| | 1,086 | 948 | 15 | 362 | 332 | 9 | 373 | (3) |
| Property and equipment | | | | | | | | |
| Depreciation Maintenance and hire of | 122 | 113 | 8 | 42 | 38 | 11 | 41 | 2 |
| property, plant & equipment | 54 | 50 | 8 | 19 | 18 | 8 | 18 | 5 |
| Rental expenses | 50 | 45 | 13 | 17 | 15 | 12 | 16 | 4 |
| Others | 105 | 92 | 13 | 34 | 33 | 1 | 34 | 1 |
| | 331 | 300 | 10 | 112 | 104 | 7 | 109 | 3 |
| Other operating expenses | 393 | 386 | 2 | 137 | 137 | (1) | 136 | 1 |
| Total operating expenses | 1,810 | 1,634 | 11 | 611 | 573 | 7 | 618 | (1) |
| Group staff strength | | | | | | | | |
| Period end | 22,749 | 21,555 | 6 | 22,749 | 21,555 | 6 | 22,345 | 2 |
| Average | 22,212 | 20,948 | 6 | 22,623 | 21,409 | 6 | 22,222 | 2 |
| Cost to income ratio ^{1/} | 43.9% | 40.9% | | 46.6% | 41.7% | | 43.7% | |

Note:

1. Excludes gains from divestment of non-core assets.

Operating expenses increased 7% year-on-year to \$\$611 million for 3Q11 and the increase was largely explained by higher staff-related costs. Staff costs rose 9% to \$\$362 million, largely attributable to a 6% growth in staff strength to support expansion of the bank's regional franchise, as well as the regular annual salary adjustments in 2Q11.

Compared with 2Q11, operating expenses declined by 1%, largely contributed by a 3% reduction in staff costs, despite a 2% increase in staff strength.

The cost-to-income ratio was 46.6% in 3Q11, compared with 43.7% in 2Q11 and 41.7% in 3Q10. For 9M11, the cost-to-income ratio was 43.9%, up from 40.9% in 9M10.

| S\$ million | 9M11 | 9M10 | +/(-) | 3Q11 | 3Q10 | +/(-) | 2Q11 | +/(-) |
|--------------------------------|------|------|-------|------|------|-------|------|-------|
| | | | % | | | % | | % |
| Specific allowances/ | | | | | | | | |
| (write-back) for loans | | | | | | | | |
| Singapore | 13 | (6) | 345 | 12 | (9) | 238 | 3 | 331 |
| Malaysia | 11 | 28 | (62) | 1 | 16 | (93) | 0 | 261 |
| Others | 7 | 10 | (31) | 3 | 9 | (70) | (0) | 990 |
| | 31 | 32 | (5) | 16 | 16 | (3) | 3 | 470 |
| Portfolio allowances for loans | 107 | 64 | 67 | 23 | 29 | (22) | 54 | (58) |
| Allowances and impairment | | | | | | | | |
| charges/(write-back) | | | | | | | | |
| for other assets | 5 | (10) | 155 | (1) | (2) | 45 | (1) | (61) |
| Allowances for loans and | | | | | | | | |
| impairment of other assets | 143 | 86 | 66 | 38 | 43 | (14) | 56 | (33) |

ALLOWANCES FOR LOANS AND OTHER ASSETS

Allowances for loans and other assets were S\$38 million in 3Q11, down from S\$43 million a year ago and S\$56 million in the previous quarter.

Specific allowances for loans, net of recoveries and writebacks were S\$16 million, marginally lower as compared to the previous year. Compared to 2Q11, specific allowances were higher, with the increase coming mainly from Singapore.

For 9M11, net allowances increased 66% to S\$143 million, largely attributable to higher portfolio allowances made for strong loan growth during the year.

LOANS AND ADVANCES

| S\$ million | 30 Sep 2011 | 30 Jun 2011 | 31 Dec 2010 | 30 Sep 2010 |
|--|-------------|-------------|-------------|-------------|
| Loans to customers | 117,886 | 111,900 | 102,172 | 98,052 |
| Bills receivable | 11,420 | 9,276 | 4,277 | 3,783 |
| Gross loans to customers | 129,306 | 121,176 | 106,449 | 101,835 |
| Allowances | | | | |
| Specific allowances | (296) | (302) | (328) | (391) |
| Portfolio allowances | (1,197) | (1,168) | (1,094) | (1,068) |
| | 127,813 | 119,706 | 105,027 | 100,376 |
| Less: assets pledged | (53) | (53) | (38) | (38) |
| Loans net of allowances | 127,760 | 119,653 | 104,989 | 100,338 |
| By Maturity | | | | |
| Within 1 year | 50,789 | 47,995 | 39,053 | 37,556 |
| 1 to 3 years | 20,420 | 17,943 | 17,515 | 20,860 |
| Over 3 years | 58,097 | 55,238 | 49,881 | 43,419 |
| | 129,306 | 121,176 | 106,449 | 101,835 |
| By Industry | | | | |
| Agriculture, mining and quarrying | 3,421 | 3,135 | 2,909 | 2,603 |
| Manufacturing | 8,030 | 7,546 | 7,057 | 6,752 |
| Building and construction | 18,889 | 17,902 | 18,532 | 17,373 |
| Housing loans | 30,646 | 28,957 | 27,076 | 25,903 |
| General commerce | 19,442 | 17,378 | 11,793 | 10,980 |
| Transport, storage and communication Financial institutions, investment | 7,999 | 7,595 | 6,447 | 6,135 |
| and holding companies | 16,095 | 14,968 | 12,887 | 12,779 |
| Professionals and individuals | 12,769 | 12,215 | 10,954 | 10,349 |
| Others | 12,015 | 11,480 | 8,794 | 8,961 |
| | 129,306 | 121,176 | 106,449 | 101,835 |
| By Currency | | | | |
| Singapore Dollar | 59,411 | 58,429 | 54,850 | 52,330 |
| United States Dollar | 33,432 | 28,863 | 18,937 | 17,588 |
| Malaysian Ringgit | 15,919 | 15,371 | 14,885 | 14,468 |
| Indonesian Rupiah | 4,013 | 3,746 | 3,551 | 3,360 |
| Others | 16,531 | 14,767 | 14,226 | 14,089 |
| | 129,306 | 121,176 | 106,449 | 101,835 |
| By Geography ^{1/} | | | | |
| Singapore | 68,221 | 65,623 | 59,967 | 57,367 |
| Malaysia | 20,208 | 18,868 | 17,080 | 16,842 |
| Rest of Southeast Asia (SEA) | 9,001 | 7,828 | 6,884 | 6,216 |
| Greater China | 17,240 | 14,665 | 11,079 | 10,833 |
| Other Asia Pacific | 6,287 | 6,126 | 5,311 | 5,029 |
| Rest of the World | 8,349 | 8,066 | 6,128 | 5,548 |
| | 129,306 | 121,176 | 106,449 | 101,835 |

Note:

1. Loans by geography are based on where the credit risks reside, which may be different from the borrower's country of residence or the booking location of the loans.

Gross loans grew 27% year-on-year, and 7% from the previous quarter to S\$129 billion as of 30 September 2011. Loan growth was broad-based, with the year-on-year and quarter-on-quarter increase led by the general commerce sector, housing, non-bank financial institutions, and investment and holding companies.

NON-PERFORMING ASSETS

| | Tatal | | | | Secured NPAs/ | | |
|-------------------|-----------------------------|-------------|----------|------|------------------|--------------------|-------------------------|
| S\$ million | Total NPAs ^{1/} | Substandard | Doubtful | Loss | Total NPAs | NPLs ^{2/} | NPL Ratio ^{2/} |
| <u> </u> | | | | | % | | % |
| Singapore | | | | | | | |
| 30 Sep 2011 | 319 | 169 | 121 | 29 | 65.0 | 259 | 0.4 |
| 30 Jun 2011 | 317 | 228 | 59 | 30 | 55.8 | 240 | 0.4 |
| 31 Dec 2010 | 399 | 272 | 54 | 73 | 57.8 | 318 | 0.5 |
| 30 Sep 2010 | 370 | 229 | 61 | 80 | 77.5 | 368 | 0.6 |
| Malaysia | | | | | | | |
| 30 Sep 2011 | 516 | 381 | 92 | 43 | 55.8 | 423 | 2.1 |
| 30 Jun 2011 | 560 | 393 | 102 | 65 | 54.7 | 444 | 2.4 |
| 31 Dec 2010 | 605 | 419 | 114 | 72 | 53.3 | 478 | 2.8 |
| 30 Sep 2010 | 541 | 338 | 150 | 53 | 61.3 | 494 | 2.9 |
| Rest of SEA | | | | | | | |
| 30 Sep 2011 | 107 | 13 | 32 | 62 | 63.9 | 107 | 1.2 |
| 30 Jun 2011 | 115 | 12 | 33 | 70 | 56.1 | 115 | 1.5 |
| 31 Dec 2010 | 114 | 41 | 10 | 63 | 59.5 | 115 | 1.7 |
| 30 Sep 2010 | 146 | 43 | 17 | 86 | 56.9 | 146 | 2.4 |
| Greater China | | | | | | | |
| 30 Sep 2011 | 31 | 28 | 3 | _ | 94.2 | 31 | 0.2 |
| 30 Jun 2011 | 30 | 26 | 4 | _ | 91.8 | 30 | 0.2 |
| 31 Dec 2010 | 24 | 10 | 14 | _ | 29.1 | 24 | 0.2 |
| 30 Sep 2010 | 54 | 11 | 43 | - | 15.3 | 54 | 0.5 |
| Other Asia Pacifi | ic. | | | | | | |
| 30 Sep 2011 | 133 | 133 | _ | _ | 82.0 | 32 | 0.5 |
| 30 Jun 2011 | 126 | 126 | _ | _ | 82.7 | 34 | 0.6 |
| 31 Dec 2010 | _ | _ | _ | _ | _ | - | _ |
| 30 Sep 2010 | 18 | 18 | 0 | _ | 47.1 | 18 | 0.4 |
| Rest of the World | d | | | | | | |
| 30 Sep 2011 | 52 | 33 | 17 | 2 | 86.7 | 48 | 0.6 |
| 30 Jun 2011 | 53 | 32 | 18 | 3 | 87.2 | 50 | 0.6 |
| 31 Dec 2010 | 66 | 37 | 25 | 4 | 78.1 | 60 | 1.0 |
| 30 Sep 2010 | 41 | 15 | 21 | 5 | 77.5 | 35 | 0.6 |
| Group | | | | | | | |
| 30 Sep 2011 | 1,158 | 757 | 265 | 136 | 64.5 | 900 | 0.7 |
| 30 Jun 2011 | 1,201 | 817 | 216 | 168 | 60.4 | 913 | 0.8 |
| 31 Dec 2010 | 1,208 | 779 | 217 | 212 | 56.2 | 995 | 0.9 |
| 30 Sep 2010 | 1,170 | 654 | 292 | 224 | 64.1 | 1,115 | 1.1 |

Notes:

1. Comprise non-bank loans, debt securities and contingent liabilities.

2. Exclude debt securities and contingent liabilities.

NON-PERFORMING ASSETS (continued)

Non-performing loans ("NPLs") declined marginally from the previous quarter to \$\$900 million as of 30 September 2011. The decrease was mainly from manufacturing, building and construction, agriculture, mining and quarrying, and general commerce sectors. The Group's NPL ratio continued to improve to 0.7%, from 0.8% in the previous quarter and 1.1% a year ago.

Including classified debt securities and contingent liabilities, the Group's total non-performing assets ("NPAs") were S\$1,158 million, 1% lower than a year ago and 4% lower as compared with the previous quarter. Of the total NPAs, 65% were in the substandard category, and 65% were secured by collateral.

| | 30 Sep 2 | | 30 Jun 2 | | 31 Dec 2 | | 30 Sep 2 | |
|--------------------------------------|--------------------------|--------------|-------------|-------------|-------------|--------------|-------------|----------------|
| | | % o f | | % of | | % o f | | % o f |
| | S\$ million | loans | S\$ million | loans | S\$ million | loans | S\$ million | loans |
| NPLs By Industry | | | | | | | | |
| Loans and advances | | | | | | | | |
| Agriculture, mining | | | | | | | | |
| and quarrying | 3 | 0.1 | 8 | 0.2 | 7 | 0.2 | 9 | 0.3 |
| Manufacturing | 245 | 3.1 | 255 | 3.4 | 299 | 4.2 | 353 | 5.2 |
| Building and | | | | | | | | |
| construction | 82 | 0.4 | 87 | 0.5 | 97 | 0.5 | 134 | 0.8 |
| Housing loans | 186 | 0.6 | 173 | 0.6 | 190 | 0.7 | 203 | 0.8 |
| General commerce | 104 | 0.5 | 108 | 0.6 | 127 | 1.1 | 133 | 1.2 |
| Transport, storage | | •• | | 0.0 | | | | |
| and communication | 73 | 0.9 | 70 | 0.9 | 77 | 1.2 | 98 | 1.6 |
| Financial institutions. | | 0.0 | 10 | 0.0 | | 1.2 | 00 | 1.0 |
| investment and | | | | | | | | |
| holding companies | 61 | 0.4 | 62 | 0.4 | 29 | 0.2 | 8 | 0.1 |
| Professionals | 01 | 0.4 | 02 | 0.4 | 20 | 0.2 | 0 | 0.1 |
| and individuals | 112 | 0.9 | 114 | 0.9 | 139 | 1.0 | 143 | 1.1 |
| Others | 34 | 0.3 | 36 | 0.3 | 30 | 0.5 | 34 | 0.5 |
| Total NPLs | 900 | 0.3 | 913 | 0.3 | 995 | 0.9 | 1,115 | 1.1 |
| Classified debt securitie | | 0.7 | 101 | 0.0 | 13 | 0.9 | 13 | 1.1 |
| | 5 112 | | 101 | | 15 | | 15 | |
| Classified contingent liabilities | 146 | | 187 | | 200 | | 42 | |
| Total NPAs | 1,158 | | 1,201 | | 1,208 | | 1,170 | |
| TUIAI NEAS | 1,130 | | 1,201 | | 1,200 | | 1,170 | |
| | 30 Sep 2 | 2011 | 30 Jun 2 | 2011 | 31 Dec 2 | 010 | 30 Sep 2 | 2010 |
| | S\$ million | % | S\$ million | % | S\$ million | % | S\$ million | % |
| NPAs By Period Overd | ue | | | | | | | |
| Over 180 days | 424 | 37 | 453 | 38 | 511 | 42 | 569 | 49 |
| Over 90 to 180 days | 184 | 16 | 91 | 8 | 98 | 8 | 103 | 9 |
| 30 to 90 days | 135 | 11 | 231 | 19 | 166 | 14 | 104 | 9 |
| Less than 30 days | 82 | 7 | 40 | 3 | 20 | 2 | 36 | 3 |
| Not overdue | 333 | 29 | 386 | 32 | 413 | 34 | 358 | 30 |
| | 1,158 | 100 | 1,201 | 100 | 1,208 | 100 | 1,170 | 100 |
| | | | | | | | | |
| S\$ million L | 30 Sep 201 oan Allowa | | 30 Jun 20 | 11 vance | 31 Dec 2 | 010 wance | 30 Sep | 2010 owance |
| | oan Allowa | nce | Loan Allov | valice | Loan Allo | wance | Loan All | owance |
| Restructured Loans | | | | | | | | |
| Substandard | 155 | 3 | 139 | 3 | 170 | 5 | 182 | 7 |
| Doubtful | 24 | 16 | 25 | 16 | 22 | 15 | 26 | 23 |
| Loss | 2 | 1 | 7 | 4 | 13 | 11 | 9 | 7 |
| | 181 | 20 | 171 | 23 | 205 | 31 | 217 | 37 |

CUMULATIVE ALLOWANCES FOR ASSETS

| S\$ million | Total cumulative allowances | Specific allowances | Portfolio allowances | Specific allowances as % of total NPAs | Cumulative allowances as % of total NPAs |
|-----------------------------------|-----------------------------------|------------------------|-------------------------|--|---|
| | | | | % | % |
| Singapore | | | | | |
| 30 Sep 2011 | 588 | 44 | 544 | 13.8 | 184.1 |
| 30 Jun 2011 | 574 | 40 | 534 | 12.7 | 181.4 |
| 31 Dec 2010 | 573 | 43 | 530 | 10.8 | 143.7 |
| 30 Sep 2010 | 572 | 54 | 518 | 14.5 | 154.6 |
| Malaysia | | | | | |
| 30 Sep 2011 | 484 | 195 | 289 | 37.7 | 93.7 |
| 30 Jun 2011 | 469 | 196 | 273 | 35.0 | 83.8 |
| 31 Dec 2010 | 453 | 202 | 251 | 33.5 | 75.0 |
| 30 Sep 2010 | 469 | 217 | 252 | 40.2 | 86.8 |
| Rest of SEA | | | | | |
| 30 Sep 2011 | 144 | 56 | 88 | 52.6 | 134.9 |
| 30 Jun 2011 | 143 | 64 | 79 | 55.1 | 123.4 |
| 31 Dec 2010 | 134 | 61 | 73 | 53.0 | 117.3 |
| 30 Sep 2010 | 144 | 75 | 69 | 51.5 | 98.3 |
| Greater China | | | | | |
| | 454 | 2 | 454 | 0.2 | 400.2 |
| 30 Sep 2011 30 Jun 2011 | 154 | 3 | 151 | 9.2 | 499.2 |
| | 154 | 3 | 151 | 8.9 | 507.0 |
| 31 Dec 2010 | 147 | 19 | 128 | 79.6 | 608.9 |
| 30 Sep 2010 | 166 | 46 | 120 | 84.7 | 308.5 |
| Other Asia Pacific | | | | | |
| 30 Sep 2011 | 67 | - | 67 | - | 50.4 |
| 30 Jun 2011 | 71 | _ | 71 | - | 56.6 |
| 31 Dec 2010 | 63 | - | 63 | - | - |
| 30 Sep 2010 | 61 | - | 61 | - | 337.1 |
| Rest of the World | | | | | |
| 30 Sep 2011 | 66 | 8 | 58 | 15.7 | 127.4 |
| 30 Jun 2011 | 68 | 8 | 60 | 15.0 | 128.0 |
| 31 Dec 2010 | 65 | 16 | 49 | 23.4 | 96.8 |
| 30 Sep 2010 | 60 | 12 | 48 | 29.5 | 143.2 |
| Group | | | | | |
| 30 Sep 2011 | 1,503 | 306 | 1,197 | 26.4 | 129.8 |
| 30 Jun 2011 | 1,479 | 311 | 1,168 | 25.9 | 123.2 |
| 31 Dec 2010 | 1,435 | 341 | 1,094 | 28.2 | 118.8 |
| 30 Sep 2010 | 1,472 | 404 | 1,068 | 34.5 | 125.8 |

As of 30 September 2011, the Group's total cumulative allowances for assets were S\$1,503 million, comprising S\$306 million in specific allowances and S\$1,197 million in portfolio allowances. Total cumulative allowances were 130% of total NPAs and 365% of unsecured NPAs, up from 123% and 311%, respectively, as of 30 June 2011, and 126% and 350%, respectively, as of 30 September 2010.

DEPOSITS

| S\$ million | 30 Sep 2011 | 30 Jun 2011 | 31 Dec 2010 | 30 Sep 2010 |
|--|-------------|-------------|-------------|-------------|
| | | | 400.000 | |
| Deposits of non-bank customers | 145,258 | 134,302 | 123,300 | 115,997 |
| Deposits and balances of banks | 22,630 | 24,501 | 16,508 | 16,858 |
| | 167,888 | 158,803 | 139,808 | 132,855 |
| Loans to deposits ratio | | | | |
| (net non-bank loans/non-bank deposits) | 88.0% | 89.1% | 85.1% | 86.5% |
| | | | | |
| <u>S\$ million</u> | 30 Sep 2011 | 30 Jun 2011 | 31 Dec 2010 | 30 Sep 2010 |
| Total Deposits By Maturity | | | | |
| Within 1 year | 165,000 | 156,484 | 137,926 | 130,685 |
| 1 to 3 years | 2,143 | 1,544 | 1,277 | 1,716 |
| Over 3 years | 745 | 775 | 605 | 454 |
| | 167,888 | 158,803 | 139,808 | 132,855 |
| Non-Bank Deposits By Product | | | | |
| Fixed deposits | 65,078 | 59,434 | 58,602 | 56,946 |
| Savings deposits | 27,463 | 26,578 | 25,620 | 24,651 |
| Current account | 40,601 | 37,302 | 31,737 | 28,460 |
| Others | 12,116 | 10,988 | 7,341 | 5,940 |
| | 145,258 | 134,302 | 123,300 | 115,997 |
| Non-Bank Deposits By Currency | | | | |
| Singapore Dollar | 74,128 | 69,022 | 66,934 | 61,637 |
| United States Dollar | 20,173 | 18,479 | 16,918 | 17,433 |
| Malaysian Ringgit | 18,325 | 18,473 | 17,097 | 16,278 |
| Indonesian Rupiah | 4,860 | 4,444 | 4,423 | 4,023 |
| Others | 27,772 | 23,884 | 17,928 | 16,626 |
| | 145,258 | 134,302 | 123,300 | 115.997 |

Customer deposits grew 25% year-on-year and 8% from the previous quarter to S\$145 billion as of 30 September 2011. The year-on-year increase was driven by current account and fixed deposits, which grew 43% and 14% respectively, while savings deposits rose 11%. The ratio of current and savings deposits to total non-bank deposits was 46.9% as of 30 September 2011, up from 45.8% a year ago.

The Group's loans-to-deposits ratio was 88.0% at the end of 3Q11, compared to 89.1% in the previous quarter and 86.5% a year ago.

DEBT ISSUED

| S\$ million | 30 Sep 2011 | 30 Jun 2011 | 31 Dec 2010 | 30 Sep 2010 |
|---------------------------------|-------------|-------------|-------------|-------------|
| | | | | |
| Subordinated debt (unsecured) | 4,205 | 6,568 | 6,339 | 5,702 |
| Floating rate notes (unsecured) | 631 | - | - | - |
| Commercial papers (unsecured) | 4,960 | 2,848 | 461 | 1,025 |
| Structured notes (unsecured) | 36 | 96 | 54 | 40 |
| Total | 9,832 | 9,512 | 6,854 | 6,767 |
| Debt Issued By Maturity | | | | |
| Within one year | 4,991 | 5,424 | 3,105 | 3,761 |
| Over one year | 4,841 | 4,088 | 3,749 | 3,006 |
| Total | 9,832 | 9,512 | 6,854 | 6,767 |

CAPITAL ADEQUACY RATIOS

| S\$ million | 30 Sep 2011 | 30 Jun 2011 | 31 Dec 2010 | 30 Sep 2010 |
|--|-------------|-------------|-------------|-------------|
| Tier 1 Capital | | | | |
| Ordinary and preference shares | 8,603 | 8,612 | 8,211 | 7,817 |
| Disclosed reserves/others | 14,611 | 14,554 | 14,057 | 13,634 |
| Goodwill/others | (5,560) | (5,402) | (5,120) | (5,232) |
| Eligible Tier 1 Capital | 17,654 | 17,764 | 17,148 | 16,219 |
| Tier 2 Capital | | | | |
| Subordinated term notes Revaluation surplus on available-for-sale | 3,455 | 3,381 | 3,467 | 2,661 |
| equity securities | 342 | 402 | _ | - |
| Others | (2,052) | (1,877) | (2,107) | (2,264) |
| Total Eligible Capital | 19,399 | 19,670 | 18,508 | 16,616 |
| Risk Weighted Assets | 121,997 | 115,318 | 105,062 | 106,666 |
| Tier 1 capital adequacy ratio | 14.4% | 15.4% | 16.3% | 15.2% |
| Total capital adequacy ratio | 15.9% | 17.0% | 17.6% | 15.5% |

As of 30 September 2011, the Group's Tier 1 capital adequacy ratio ("CAR") and total CAR were 14.4% and 15.9%, respectively. These ratios remain well above the corresponding regulatory minima of 6% and 10%. The Group's core Tier 1 ratio, which excludes Tier 1 preference shares, was 11.2%, compared with 11.9% as of 30 June 2011.



UNREALISED VALUATION SURPLUS

| S\$ million | 30 Sep 2011 | 30 Jun 2011 | 31 Dec 2010 | 30 Sep 2010 |
|---------------------------------|-------------|-------------|-------------|-------------|
| Properties ^{1/} | 2,721 | 2,699 | 2,549 | 2,322 |
| Equity securities ^{2/} | 610 | 1,747 | 2,216 | 2,513 |
| Total | 3,331 | 4,446 | 4,765 | 4,835 |

Notes:

1. Includes properties classified as investment properties and assets held for sale. Property values are determined mainly based on external valuations at year-end, with internal reviews performed for other quarters.

2. Comprises mainly investments in quoted subsidiaries, which are valued based on their market prices at the end of each quarter.

The Group's unrealised valuation surplus largely represents the difference between the carrying values of its properties and investments in quoted subsidiaries as compared to the property values and market prices of the quoted investments at the respective dates. The carrying values of subsidiaries and associates on the balance sheet are measured at cost plus post-acquisition reserves, while those of properties are measured at cost less accumulated depreciation, and impairment, if any.

The valuation surplus as at 30 September 2011 was S\$3.33 billion, a decline of 25% as compared to 30 June 2011, mainly attributable to lower quoted prices of equity securities. The decline of S\$1.14 billion on equity securities valuation surplus was primarily due to the Group's equity stake in GEH and Bank OCBC NISP.

PERFORMANCE BY BUSINESS SEGMENT

OCBC Group's businesses are presented in the following customer and product segments: Global Consumer Financial Services, Global Corporate Banking, Global Treasury and Insurance.

Operating Profit by Business Segment

| S\$ million | 9M11 | 9M10 | +/(-) | 3Q11 | 3Q10 | +/(-) | 2Q11 | +/(-) |
|--|-------|-------|-------|-------|-------|-------|-------|-------|
| | | | % | | | % | | % |
| Global Consumer | | | | | | | | |
| Financial Services | 342 | 395 | (14) | 116 | 131 | (11) | 109 | 7 |
| Global Corporate Banking | 1,130 | 949 | 19 | 409 | 334 | 22 | 379 | 8 |
| Global Treasury | 472 | 448 | 6 | 130 | 140 | (7) | 178 | (27) |
| Insurance | 352 | 460 | (23) | 52 | 186 | (72) | 132 | (60) |
| Others ^{1/} | 257 | 349 | (26) | 65 | 85 | (24) | 82 | (21) |
| Operating profit after | | | | | | | | |
| allowances and amortisation | | | | | | | | |
| for total business segments | 2,553 | 2,601 | (2) | 772 | 876 | (12) | 880 | (12) |
| Add/(Less): | | | | | | | | |
| - Joint income elimination ^{2/} | (362) | (285) | 27 | (122) | (106) | 15 | (130) | (6) |
| - Items not attributed to | | | | | | | | |
| business segments | (65) | (79) | (18) | (4) | (27) | (85) | (27) | (85) |
| Operating profit after | | | | | | | | |
| allowances and amortisation | 2,126 | 2,237 | (5) | 646 | 743 | (13) | 723 | (11) |

Notes:

1. Excludes gains from divestment of non-core assets.

2. These are joint income allocated to business segments to reward cross-selling activities.

Global Consumer Financial Services

Global Consumer Financial Services comprises a full range of products and services offered to individuals, including deposit products (checking accounts, savings and fixed deposits), consumer loans (housing loans and other personal loans), credit cards and wealth management products (unit trusts, bancassurance products and structured deposits).

Compared with the prior year period, operating profit after allowances of the consumer segment declined by 14% in 9M11 and 11% in 3Q11. Higher fee and commission income were offset by an increase in operating expenses and portfolio allowances.

Global Corporate Banking

Global Corporate Banking serves business customers ranging from large corporates and the public sector to small and medium enterprises. The products and services offered include long-term loans such as project financing, short-term credit such as overdrafts and trade financing, deposit accounts and feebased services such as cash management and custodian services.

Global Corporate Banking's operating profit after allowances grew 19% to S\$1,130 million in 9M11, and 22% to S\$409 million in 3Q11. The profit growth was driven by higher net interest income and fee income, partly offset by higher portfolio allowances. The growth in net interest income was contributed by higher loan volumes.

Global Treasury

Global Treasury engages in foreign exchange activities, money market operations, fixed income and derivatives trading, and also offers structured treasury products and financial solutions to meet customers' investment and hedging needs.

Global Treasury's operating profit increased by 6% to S\$472 million in 9M11 as a result of higher net interest income, partly offset by lower trading income and higher expenses. Operating profit in 3Q11 fell by 7% to S\$130 million as net trading losses more than offset higher net interest income.

Insurance

The Group's insurance business, including its fund management activities, is undertaken by 87.1%-owned subsidiary GEH and its subsidiaries, which provide both life and general insurance products to its customers mainly in Singapore and Malaysia.

Operating profit from GEH decreased 23% to S\$352 million in 9M11 and 72% to S\$52 million in 3Q11 mainly attributed to lower investment income.

After tax and non-controlling interests, GEH's contribution to the Group's core net profit was S\$248 million in 9M11 and S\$25 million in 3Q11, as compared with S\$340 million in 9M10 and S\$137 million in 3Q10.

Others

The "Others" segment comprises Bank of Singapore, PacificMas Berhad, corporate finance, capital markets, property holding, stock brokerage and investment holding. Operating profit after allowances for this segment was S\$257 million in 9M11, down from S\$349 million in 9M10, mainly attributed to lower gains from investment securities and decrease in profits from stockbroking activities.

| S\$ million | Global Consumer Financial Services | Global Corporate Banking | Global Treasury | Insurance | Others | Total Business Segments |
|--|---|--------------------------------|--------------------|-------------|-------------|-------------------------------|
| <u>9M11</u> | | | | | | |
| - External customers - Intersegment income | 953 | 1,716 | 690 _ | 529 _ | 617 59 | 4,505 59 |
| Total income ^{1/} | 953 | 1,716 | 690 | 529 | 676 | 4,564 |
| Operating profit before allowances and amortisation ^{1/} Amortisation of intangible assets Allowances and impairment | 385 – | 1,221 _ | 476 _ | 388 (35) | 272 (11) | 2,742 (46) |
| for loans and other assets | (43) | (91) | (4) | (1) | (4) | (143) |
| Operating profit after allowances and amortisation ^{1/} | 342 | 1,130 | 472 | 352 | 257 | 2,553 |
| Other information: Capital expenditure Depreciation | 9 16 | 5 10 | 0 1 | 27 2 | 144 93 | 185 122 |
| <u>9M10</u> | | | | | | |
| - External customers - Intersegment income | 923 | 1,402 _ | 629 _ | 613 _ | 748 63 | 4,315 63 |
| Total income | 923 | 1,402 | 629 | 613 | 811 | 4,378 |
| Operating profit before allowances and amortisation Amortisation of intangible assets Allowances and impairment | 414 _ | 958 _ | 448 _ | 499 (35) | 407 (4) | 2,726 (39) |
| for loans and other assets | (19) | (9) | (0) | (4) | (54) | (86) |
| Operating profit after allowances and amortisation | 395 | 949 | 448 | 460 | 349 | 2,601 |
| Other information: | | | | | | |
| Capital expenditure Depreciation | 9 15 | 5 9 | 0 1 | 19 1 | 101 87 | 134 113 |

Note:

1. Excludes gains from divestment of non-core assets.

| S\$ million | Global Consumer Financial Services | | Global Treasury | Insurance | Others | Total Business Segments |
|---|---|----------------|--------------------|----------------|------------------|-------------------------------|
| <u>3Q11</u> | | | | | | |
| - External customers - Intersegment income Total income | 325 | 609 609 | 205 205 | 113 113 | 179 20 199 | 1,431 <u>20</u> 1,451 |
| Operating profit before | | | 200 | 110 | 100 | 1,401 |
| allowances and amortisation Amortisation of intangible assets Write-back/(allowances and impairment) | 132 – | 439 – | 133 _ | 64 (12) | 57 (3) | 825 (15) |
| for loans and other assets | (16) | (30) | (3) | (0) | 11 | (38) |
| Operating profit after allowances and amortisation | 116 | 409 | 130 | 52 | 65 | 772 |
| Other information: | | | | | | |
| Capital expenditure Depreciation | 3 4 | 3 3 | 0 0 | 13 1 | 37 34 | 56 42 |
| <u>3Q10</u> | | | | | | |
| - External customers | 315 | 500 | 206 | 234 | 239 | 1,494 |
| - Intersegment income Total income | 315 | | | 234 | 21 260 | 21 |
| | 315 | 500 | 200 | 234 | 200 | 1,515 |
| Operating profit before allowances and amortisation Amortisation of intangible assets Write-back/(allowances and impairment) | 135 _ | 344 _ | 140 _ | 198 (12) | 118 (4) | 935 (16) |
| for loans and other assets | (4) | (10) | (0) | 0 | (29) | (43) |
| Operating profit after allowances and amortisation | 131 | 334 | 140 | 186 | 85 | 876 |
| Other information: Capital expenditure | 2 | 1 | 0 | 8 | 43 | 54 |
| Depreciation | 5 | 3 | 1 | 0 | 43 29 | 38 |
| <u>2Q11</u> | | | | | | |
| - External customers | 313 | 579 | 253 | 194 | 211 | 1,550 |
| - Intersegment income | | _ | _ | _ | 19 | 19 |
| Total income | 313 | 579 | 253 | 194 | 230 | 1,569 |
| Operating profit before allowances and amortisation | 121 | 412 | 178 | 144 | 97 | 952 |
| Amortisation of intangible assets | - | 412 | - | (12) | (4) | (16) |
| Allowances and impairment | (40) | (00) | | | | |
| for loans and other assets Operating profit after | (12) | (33) | (0) | (0) | (11) | (56) |
| allowances and amortisation | 109 | 379 | 178 | 132 | 82 | 880 |
| Other information: | | | | | | |
| Capital expenditure | 3 | 1 | 0 | 6 | 61 | 71 |
| Depreciation | 6 | 3 | 1 | 0 | 31 | 41 |

| S\$ million | Global Consumer Financial Services | Global Corporate Banking | Global Treasury | Insurance | Others | Group |
|---|---|--------------------------------|--------------------|-----------|--------------|---|
| At 30 September 2011 Segment assets Unallocated assets Elimination | 37,157 | 88,223 | 61,838 | 55,023 | 39,833 | 282,074 150 (15,286) |
| Total assets Segment liabilities Unallocated liabilities Elimination | 46,759 | 74,184 | 52,164 | 48,840 | 34,109 | (15,255) 266,938 256,056 1,771 (15,286) |
| Total liabilities Other information: Gross non-bank loans NPAs | 35,954 251 | 80,383 857 | 1,484 _ | 638 3 | 10,847 47 | 242,541 129,306 1,158 |
| At 30 June 2011 Segment assets Unallocated assets Elimination Total assets | 35,272 | 84,026 | 55,361 | 55,233 | 36,535 | 266,427 127 (13,089) 253,465 |
| Segment liabilities Unallocated liabilities Elimination Total liabilities | 45,609 | 67,354 | 46,950 | 48,871 | 31,316 | 240,100 1,886 (13,089) 228,897 |
| Other information: Gross non-bank loans NPAs | 34,079 235 | 74,502 909 | 1,713 – | 618 3 | 10,264 54 | 121,176 1,201 |
| <u>At 31 December 2010</u> Segment assets Unallocated assets Elimination Total assets | 32,902 | 74,434 | 47,218 | 54,467 | 31,448 | 240,469 101 (11,287) 229,283 |
| Segment liabilities Unallocated liabilities Elimination Total liabilities | 43,411 | 59,638 | 36,177 | 47,961 | 27,867 | 215,054 1,871 (11,287) 205,638 |
| Other information: Gross non-bank loans NPAs | 31,703 255 | 64,294 885 | 1,567 _ | 174 7 | 8,711 61 | 106,449 1,208 |
| <u>At 30 September 2010</u> Segment assets Unallocated assets Elimination | 31,782 | 69,918 | 48,299 | 54,190 | 30,491 | 234,680 89 (11,253) |
| Total assets Segment liabilities Unallocated liabilities Elimination | 43,190 | 53,238 | 37,119 | 47,808 | 28,653 | 223,516 210,008 1,799 (11,253) |
| Total liabilities Other information: Gross non-bank loans NPAs | 30,596 274 | 61,734 833 | 1,364 _ | 261 7 | 7,880 56 | 200,554 101,835 1,170 |

| | 9N | 111 | 9N | 110 | 30 | 211 | 30 | 10 | 20 | 211 |
|--------------------------|-------------|-----|-------------|-----|-------------|-----|-------------|-----|-------------|-----|
| | S\$ million | % |
| Total core income | | | | | | | | | | |
| Singapore 1/ | 2,503 | 61 | 2,540 | 63 | 752 | 58 | 866 | 63 | 860 | 61 |
| Malaysia | 904 | 22 | 908 | 23 | 303 | 23 | 310 | 23 | 303 | 22 |
| Rest of SEA | 315 | 7 | 293 | 7 | 111 | 8 | 102 | 7 | 106 | 7 |
| Greater China | 275 | 7 | 157 | 4 | 101 | 8 | 61 | 4 | 100 | 7 |
| Other Asia Pacific | 91 | 2 | 67 | 2 | 31 | 2 | 26 | 2 | 30 | 2 |
| Rest of the World | 37 | 1 | 31 | 1 | 12 | 1 | 10 | 1 | 14 | 1 |
| | 4,125 | 100 | 3,996 | 100 | 1,310 | 100 | 1,375 | 100 | 1,413 | 100 |
| Profit before income tax | | | | | | | | | | |
| Singapore ^{1/} | 1,253 | 58 | 1,486 | 67 | 350 | 54 | 494 | 67 | 418 | 56 |
| Malaysia | 546 | 25 | 568 | 25 | 177 | 27 | 187 | 25 | 185 | 25 |
| Rest of SEA | 97 | 5 | 66 | 3 | 38 | 6 | 17 | 2 | 29 | 4 |
| Greater China | 148 | 7 | 53 | 2 | 50 | 8 | 23 | 3 | 61 | 8 |
| Other Asia Pacific | 74 | 3 | 54 | 3 | 26 | 4 | 20 | 3 | 27 | 4 |
| Rest of the World | 41 | 2 | 9 | _ | 8 | 1 | 2 | _ | 22 | 3 |
| | 2,159 | 100 | 2,236 | 100 | 649 | 100 | 743 | 100 | 742 | 100 |

PERFORMANCE BY GEOGRAPHICAL SEGMENT

Note:

1. Excludes gain of S\$39 million from divestment of non-core assets for 9M11.

| | 30 Sep 201 | 30 Sep 2011 | | 30 Jun 2011 | | 0 | 30 Sep 201 | 0 |
|--------------------|-------------|-------------|-------------|-------------|-------------|-----|-------------|-----|
| | S\$ million | % | S\$ million | % | S\$ million | % | S\$ million | % |
| Total assets | | | | | | | | |
| Singapore | 166,985 | 63 | 159,952 | 63 | 145,864 | 64 | 142,471 | 64 |
| Malaysia | 51,824 | 19 | 50,854 | 20 | 47,673 | 21 | 46,885 | 21 |
| Rest of SEA | 9,814 | 4 | 8,887 | 4 | 8,550 | 4 | 7,536 | 3 |
| Greater China | 27,322 | 10 | 23,215 | 9 | 17,263 | 7 | 16,682 | 7 |
| Other Asia Pacific | 7,625 | 3 | 7,169 | 3 | 6,987 | 3 | 6,623 | 3 |
| Rest of the World | 3,368 | 1 | 3,388 | 1 | 2,946 | 1 | 3,319 | 2 |
| | 266,938 | 100 | 253,465 | 100 | 229,283 | 100 | 223,516 | 100 |

The geographical segment analysis is based on the location where assets or transactions are booked. For 3Q11, Singapore accounted for 58% of total income and 54% of pre-tax profit, while Malaysia accounted for 23% of total income and 27% of pre-tax profit. Pre-tax profit for Singapore declined 29% from 3Q10, as growth in net interest income and fee income were more than offset by trading losses, lower insurance income and higher expenses. Malaysia's pre-tax profit declined 5% from 3Q10, largely attributable to lower net trading gains and fee income.

For 9M11, Singapore accounted for 61% of total income and 58% of pre-tax profit, while Malaysia accounted for 22% of total income and 25% of pre-tax profit.

CONSOLIDATED INCOME STATEMENT (UNAUDITED)

| S\$ million | 9M11 | 9M10 | +/(-) | 3Q11 | 3Q10 | +/(-) | 2Q11 | +/(-) |
|---|---------|---------|-------|---------|---------|-------|---------|-------|
| | | - | % | | | % | | % |
| Interest income | 3,857 | 3,202 | 20 | 1,381 | 1,128 | 22 | 1,284 | 7 |
| Interest expense | (1,371) | (1,024) | 34 | (507) | (374) | 36 | (457) | 11 |
| Net interest income | 2,486 | 2,178 | 14 | 874 | 754 | 16 | 827 | 6 |
| Premium income | 4,509 | 4,153 | 9 | 1,611 | 1,575 | 2 | 1,512 | 7 |
| Investment income | 1,143 | 1,644 | (30) | 25 | 793 | (97) | 503 | (95) |
| Net claims, surrenders and annuities Change in life assurance fund | (3,343) | (2,797) | 20 | (1,116) | (1,074) | 4 | (1,193) | (6) |
| contract liabilities | (1,218) | (1,908) | (36) | (236) | (838) | (72) | (446) | (47) |
| Commission and others | (759) | (721) | (00) | (208) | (300) | (31) | (270) | (23) |
| Profit from life assurance | 332 | 371 | (11) | 76 | 156 | (51) | 106 | (28) |
| Premium income from general insurance | 91 | 108 | (16) | 31 | 35 | (13) | 31 | 3 |
| Fees and commissions (net) | 880 | 729 | 21 | 307 | 257 | 20 | 299 | 3 |
| Dividends | 81 | 56 | 45 | 12 | 9 | 39 | 45 | (73) |
| Rental income | 57 | 60 | (4) | 19 | 20 | (7) | 19 | (2) |
| Other income | 237 | 494 | (52) | (9) | 144 | (106) | 86 | (111) |
| Non-interest income | 1,678 | 1,818 | (8) | 436 | 621 | (30) | 586 | (26) |
| Total income | 4,164 | 3,996 | 4 | 1,310 | 1,375 | (5) | 1,413 | (7) |
| Staff costs | (1,086) | (948) | 15 | (362) | (332) | 9 | (373) | (3) |
| Other operating expenses | (724) | (686) | 5 | (249) | (241) | 3 | (245) | 2 |
| Total operating expenses | (1,810) | (1,634) | 11 | (611) | (573) | 7 | (618) | (1) |
| Operating profit before allowances and amortisation | 2,354 | 2,362 | _ | 699 | 802 | (13) | 795 | (12) |
| Amortisation of intangible assets Allowances for loans and | (46) | (39) | 17 | (15) | (16) | (3) | (16) | - |
| impairment of other assets | (143) | (86) | 66 | (38) | (43) | (14) | (56) | (33) |
| Operating profit after allowances and amortisation | 2,165 | 2,237 | (3) | 646 | 743 | (13) | 723 | (11) |
| Share of results of associates and joint ventures | 33 | (1) | NM | 3 | 0 | 336 | 19 | (86) |
| Profit before income tax | 2,198 | 2,236 | (2) | 649 | 743 | (13) | 742 | (13) |
| Income tax expense | (351) | (343) | 2 | (101) | (123) | (18) | (120) | (17) |
| Profit for the period | 1,847 | 1,893 | (2) | 548 | 620 | (12) | 622 | (12) |
| Profit attributable to: | | | | | | | | |
| Equity holders of the Bank | 1,718 | 1,749 | (2) | 513 | 570 | (10) | 577 | (11) |
| Non-controlling interests | 129 | 144 | (11) | 35 | 50 | (31) | 45 | (22) |
| | 1,847 | 1,893 | (2) | 548 | 620 | (12) | 622 | (12) |
| Earnings per share (for the period – cents) ^{1/} | | | | | | | | |
| Basic | 49.8 | 52.4 | | 15.2 | 17.3 | | 15.9 | |
| Diluted | 49.7 | 52.2 | | 15.1 | 17.3 | | 15.8 | |

Note:

1. "Earnings per share" was computed including gains from divestment of non-core assets.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

| S\$ million | 9M11 | 9M10 | +/(-) | 3Q11 | 3Q10 | +/(-) | 2Q11 | +/(-) |
|-------------------------------------|-------|-------|-------|-------|-------|-------|-----------|-------|
| | | | % | | | % | | % |
| Profit for the period | 1,847 | 1,893 | (2) | 548 | 620 | (12) | 622 | (12) |
| Other comprehensive income: | | | | | | | | |
| Available-for-sale financial assets | | | | | | | | |
| Gains/(losses) for the period | (187) | 232 | (180) | (228) | 357 | (164) | (121) | (88) |
| Reclassification of (gains)/losses | | | | | | | | |
| to income statement | | | | | | | | |
| – on disposal | (97) | (141) | 31 | (44) | (23) | (88) | (31) | (43) |
| – on impairment | (8) | (5) | (52) | (9) | (0) | NM | <u></u> 1 | ŇM |
| Tax on net movements | 36 | (59) | 161 | 33 | (48) | 167 | 3 | 940 |
| Exchange differences on translating | | | | | . , | | | |
| foreign operations | (8) | 33 | (125) | 95 | (110) | 186 | (92) | 203 |
| Other comprehensive income | | | | | | | | |
| of associates and joint ventures | 4 | (3) | 269 | 5 | (4) | 249 | (0) | NM |
| Total other comprehensive | | | | | | | | |
| income, net of tax | (260) | 57 | (562) | (148) | 172 | (187) | (240) | 38 |
| Total comprehensive income | | | | | | | | |
| for the period, net of tax | 1,587 | 1,950 | (19) | 400 | 792 | (49) | 382 | 5 |
| Total comprehensive income | | | | | | | | |
| attributable to: | | | | | | | | |
| Equity holders of the Bank | 1,475 | 1,772 | (17) | 369 | 739 | (50) | 349 | 6 |
| Non-controlling interests | 112 | 178 | (37) | 31 | 53 | (42) | 33 | (6) |
| <u> </u> | 1,587 | 1,950 | (19) | 400 | 792 | (49) | 382 | 5 |

BALANCE SHEETS (UNAUDITED)

| 31 Dec 2010 [®] 8,211 613 1,374 10,592 20,790 2,855 23,645 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 30 Sep 2010 7,817 710 1,510 10,119 20,156 2,806 22,962 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 223,516 | 30 Sep 2011 8,603 186 531 7,213 16,533 - 16,533 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 - 152,000 168,533 | 30 Jun 2011 8,612 268 657 7,196 16,733 - 16,733 94,511 22,634 4,652 115 2,156 4,240 1,382 290 131 10,153 140,264 - 140,264 156,997 | 31 Dec 2010 [®] 8,211 432 606 6,605 15,854 - - 15,854 88,891 13,811 4,624 118 1,734 4,624 118 1,734 4,222 1,063 311 131 7,887 122,792 - - 122,792 138,646 | 30 Sep 2010 7,817 525 748 6,226 15,316 - 15,316 83,894 14,342 4,279 111 2,459 4,894 1,600 272 132 7,987 119,970 - 119,970 135,286 |
|---|--|---|--|---|---|
| 613 1,374 10,592 20,790 2,855 23,645 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 710 1,510 10,119 20,156 2,806 22,962 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 186 531 7,213 16,533 - 16,533 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 - 152,000 | 268 657 7,196 16,733 | 432 606 6,605 15,854 | 525 748 6,226 15,316 |
| 613 1,374 10,592 20,790 2,855 23,645 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 710 1,510 10,119 20,156 2,806 22,962 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 186 531 7,213 16,533 - 16,533 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 - 152,000 | 268 657 7,196 16,733 | 432 606 6,605 15,854 | 525 748 6,226 15,316 15,316 83,894 14,342 4,279 111 2,459 4,894 1,600 272 132 7,987 119,970 119,970 |
| 613 1,374 10,592 20,790 2,855 23,645 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 710 1,510 10,119 20,156 2,806 22,962 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 186 531 7,213 16,533 - 16,533 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 - 152,000 | 268 657 7,196 16,733 | 432 606 6,605 15,854 | 525 748 6,226 15,316 |
| 613 1,374 10,592 20,790 2,855 23,645 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 710 1,510 10,119 20,156 2,806 22,962 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 186 531 7,213 16,533 - 16,533 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 - 152,000 | 268 657 7,196 16,733 | 432 606 6,605 15,854 | 525 748 6,226 15,316 |
| 1,374 10,592 20,790 2,855 23,645 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 1,127 6,854 158,157 47,481 205,638 229,283 | 1,510 10,119 20,156 2,806 22,962 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 531 7,213 16,533 - 16,533 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 - 152,000 | 657 7,196 16,733 - - 16,733 94,511 22,634 4,652 115 2,156 4,240 1,382 290 131 10,153 140,264 - - 140,264 | 606 6,605 15,854 - 15,854 88,891 13,811 4,624 118 1,734 4,222 1,063 311 131 7,887 122,792 - 122,792 | 748 6,226 15,316 |
| 10,592 20,790 2,855 23,645 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 10,119 20,156 2,806 22,962 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 7,213 16,533 - 16,533 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 - 152,000 | 7,196 16,733 | 6,605 15,854 | 6,226 15,316 - 15,316 83,894 14,342 4,279 111 2,459 4,894 1,600 272 132 7,987 119,970 - 119,970 |
| 20,790 2,855 23,645 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 20,156 2,806 22,962 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 16,533 - 16,533 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 - 152,000 | 16,733 | 15,854 - 15,854 88,891 13,811 4,624 118 1,734 4,222 1,063 311 131 7,887 122,792 - 122,792 | 15,316 - 15,316 83,894 14,342 4,279 111 2,459 4,894 1,600 272 132 7,987 119,970 - 119,970 |
| 2,855 23,645 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 2,806 22,962 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 16,533 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 | 16,733 94,511 22,634 4,652 115 2,156 4,240 1,382 290 131 10,153 140,264 | 15,854 88,891 13,811 4,624 118 1,734 4,222 1,063 311 131 7,887 122,792 | |
| 23,645 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 22,962 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 | 94,511 22,634 4,652 115 2,156 4,240 1,382 290 131 10,153 140,264 | 88,891 13,811 4,624 1,734 4,222 1,063 311 131 7,887 122,792 | 83,894 14,342 4,279 111 2,459 4,894 1,600 272 132 7,987 119,970 |
| 123,300 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 115,997 16,858 - 124 2,459 5,154 4,144 668 1,130 <u>6,767</u> 153,301 47,253 200,554 | 102,639 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 | 94,511 22,634 4,652 115 2,156 4,240 1,382 290 131 10,153 140,264 | 88,891 13,811 4,624 1,734 4,222 1,063 311 131 7,887 122,792 | 83,894 14,342 4,279 111 2,459 4,894 1,600 272 132 7,987 119,970 |
| 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 | 22,634 4,652 115 2,156 4,240 1,382 290 131 10,153 140,264 | 13,811 4,624 118 1,734 4,222 1,063 311 131 7,887 122,792 - 122,792 | 14,342 4,279 111 2,459 4,894 1,600 272 132 7,987 119,970 |
| 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 | 22,634 4,652 115 2,156 4,240 1,382 290 131 10,153 140,264 | 13,811 4,624 118 1,734 4,222 1,063 311 131 7,887 122,792 - 122,792 | 14,342 4,279 111 2,459 4,894 1,600 272 132 7,987 119,970 |
| 16,508 - 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 16,858 - 124 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 21,127 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 | 22,634 4,652 115 2,156 4,240 1,382 290 131 10,153 140,264 | 13,811 4,624 118 1,734 4,222 1,063 311 131 7,887 122,792 - 122,792 | 14,342 4,279 111 2,459 4,894 1,600 272 132 7,987 119,970 |
| 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 124 2,459 5,154 4,144 668 1,130 <u>6,767</u> 153,301 47,253 200,554 | 5,366 155 1,723 8,248 1,914 268 115 10,445 152,000 | 4,652 115 2,156 4,240 1,382 290 131 10,153 140,264 | 4,624 118 1,734 4,222 1,063 311 131 7,887 122,792 - 122,792 | 4,279 111 2,459 4,894 1,600 272 132 7,987 119,970 |
| 139 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 124 2,459 5,154 4,144 668 1,130 <u>6,767</u> 153,301 47,253 200,554 | 155 1,723 8,248 1,914 268 115 10,445 152,000 | 115 2,156 4,240 1,382 290 131 10,153 140,264 | 118 1,734 4,222 1,063 311 131 7,887 122,792 - 122,792 | 111 2,459 4,894 1,600 272 132 7,987 119,970 |
| 1,734 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 2,459 5,154 4,144 668 1,130 6,767 153,301 47,253 200,554 | 1,723 8,248 1,914 268 115 10,445 152,000 | 2,156 4,240 1,382 290 131 10,153 140,264 | 1,734 4,222 1,063 311 131 7,887 122,792 - 122,792 | 2,459 4,894 1,600 272 132 7,987 119,970 |
| 4,563 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 5,154 4,144 668 1,130 <u>6,767</u> 153,301 47,253 200,554 | 8,248 1,914 268 115 <u>10,445</u> 152,000 <u>-</u> 152,000 | 4,240 1,382 290 131 10,153 140,264 | 4,222 1,063 311 131 7,887 122,792 - 122,792 | 4,894 1,600 272 132 7,987 119,970 119,970 |
| 3,187 745 1,127 6,854 158,157 47,481 205,638 229,283 | 4,144 668 1,130 6,767 153,301 47,253 200,554 | 1,914 268 115 <u>10,445</u> 152,000 <u>–</u> 152,000 | 1,382 290 131 10,153 140,264 | 1,063 311 131 7,887 122,792 | 1,600 272 132 7,987 119,970 |
| 745 1,127 6,854 158,157 47,481 205,638 229,283 | 668 1,130 6,767 153,301 47,253 200,554 | 268 115 10,445 152,000 | 290 131 10,153 140,264 | 311 131 7,887 122,792 | 272 132 7,987 119,970 |
| 1,127 6,854 158,157 47,481 205,638 229,283 | 1,130 6,767 153,301 47,253 200,554 | 115 <u>10,445</u> 152,000 <u>–</u> 152,000 | 131 10,153 140,264 | 131 7,887 122,792 122,792 | 132 7,987 119,970 119,970 |
| 6,854 158,157 47,481 205,638 229,283 | 6,767 153,301 47,253 200,554 | <u>10,445</u> 152,000 <u>–</u> 152,000 | 10,153 140,264 | 7,887 122,792 – 122,792 | 7,987 119,970 – 119,970 |
| 158,157 47,481 205,638 229,283 | 153,301 47,253 200,554 | 152,000 _ 152,000 | 140,264 _ 140,264 | 122,792 122,792 | 119,970 – 119,970 |
| 47,481 205,638 229,283 | 47,253 200,554 | 152,000 | 140,264 | 122,792 | 119,970 |
| 205,638 229,283 | 200,554 | | | , - | |
| 229,283 | · · · · · | | | , - | |
| | 223,516 | 168,533 | 156,997 | 138,646 | 135,286 |
| 44,400 | | | | | |
| 44,400 | | | | | |
| 11 100 | | | | | |
| 11,493 | 11,245 | 4,702 | 5,541 | 6,787 | 7,216 |
| | | | | | |
| 11,156 | 11,333 | 11,037 | 11,310 | 10,485 | 10,692 |
| | | · | | | |
| 5,944 | 6,094 | 3,689 | 3,620 | 3,174 | 3,306 |
| | | , | | | |
| 18,569 | 17,078 | 21,346 | 18,998 | 13,612 | 12,292 |
| | | | | | 72,384 |
| | | | | | 9,901 |
| | | | | | 447 |
| | | _ | _ | | 2 |
| | | 7.033 | 4,428 | | 5,338 |
| | | | , | , | 701 |
| | | | | | 6 |
| | | | | | 116 |
| - 200 | - | | | | 10,060 |
| | | , | | | 405 |
| | | | | | 553 |
| | | | | | 1,867 |
| | | | | | 135,286 |
| | - ,— | | , | , | |
| 47.486 | 47.268 | _ | _ | _ | - |
| 229,283 | 223,516 | 168,533 | 156,997 | 138,646 | 135,286 |
| | | | | | |
| | | | | | |
| 5.66 | 5.55 | 4.32 | 4.38 | 4.18 | 4.08 |
| | | | | | |
| 8 513 | 7 652 | 7 206 | 6 684 | 6 835 | 6,319 |
| 0.010 | | | | | 39,488 |
| | 54,118 | - 7 -7, 1 2 2 | | | 401,081 |
| - | 1,625 733 <u>3,996</u> 181,797 <u>47,486</u> 229,283 5.66 8,513 | 14,255 14,117 746 505 4 2 4,837 5,635 3,116 3,168 79 64 255 261 - - 1,625 1,606 733 767 3,996 4,035 181,797 176,248 47,486 47,268 229,283 223,516 | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | 14,255 $14,117$ $9,960$ $9,545$ $9,836$ 746 505 836 $1,055$ 708 4 2 $ 2$ $4,837$ $5,635$ $7,033$ $4,428$ $4,462$ $3,116$ $3,168$ 978 990 828 79 64 6 6 6 255 261 173 176 113 $ 12,891$ $11,279$ $9,934$ $1,625$ $1,606$ 425 421 401 733 767 568 568 554 $3,996$ $4,035$ $1,867$ $1,867$ $1,867$ $181,797$ $176,248$ $168,533$ $156,997$ $138,646$ $47,486$ $47,268$ $ 229,283$ $223,516$ $168,533$ $156,997$ $138,646$ 5.66 5.55 4.32 4.38 4.18 $8,513$ $7,652$ $7,296$ $6,684$ $6,835$ |

Note: 1. "@" represents audited.

STATEMENT OF CHANGES IN EQUITY – GROUP (UNAUDITED)

For the nine months ended 30 September 2011

| | A | Non- | | | | | |
|--|------------------|---------------------|---------------------|---------------------|------------|--------------------------|-----------------|
| S\$ million | Share capital | Capital reserves | Fair value reserves | Revenue reserves | Total | controlling interests | Total equity |
| Balance at 1 January 2011 | 8,211 | 613 | 1,374 | 10,592 | 20,790 | 2,855 | 23,645 |
| Total comprehensive income for the period | - | - | (246) | 1,721 | 1,475 | 112 | 1,587 |
| Transactions with owners, recorded directly | | | | | | | |
| in equity Contributions by and distributions to owners | | | | | | | |
| Transfers | _ | (248) | - | 248 | _ | _ | _ |
| Distributions and dividends to non-controlling interests | | | | _ | | (4 97) | (107) |
| DSP reserve from dividends on | - | - | - | - | - | (187) | (187) |
| unvested shares | - | - | - | 2 | 2 | - | 2 |
| Ordinary and preference dividends Share-based staff costs capitalised | _ | - 8 | _ | (637) | (637) 8 | _ | (637) 8 |
| Share buyback held in treasury | (90) | - | _ | _ | (90) | _ | (90) |
| Shares issued in-lieu of ordinary dividends | 416 | - | - | (416) | `-´ | - | - |
| Shares issued to non-executive directors | 0 | - | - | - | 0 | - | 0 |
| Shares purchased by DSP Trust Shares vested under DSP Scheme | _ | (2) 29 | _ | _ | (2) 29 | _ | (2) 29 |
| Treasury shares transferred/sold | 66 | (24) | _ | _ | 42 | _ | 42 |
| Total contributions by and distributions to | | | | () | | | |
| owners | 392 | (237) | - | (803) | (648) | (187) | (835) |
| Changes in ownership interests in a subsidiary that does not result in a loss of control | | | | | | | |
| Changes in non-controlling interests | _ | - | - | (7) | (7) | 7 | _ |
| Total changes in ownership interests in a | | | | (7) | (7) | 7 | |
| subsidiary | - | - | - | | (7) | 1 | - |
| Balance at 30 September 2011 | 8,603 | 376 | 1,128 | 11,503 | 21,610 | 2,787 | 24,397 |
| Included: Share of reserves of associates | | | | | | | |
| and joint ventures | _ | - | 0 | 62 | 62 | (4) | 58 |
| | | | | | | | |
| Balance at 1 January 2010 | 7,376 | 986 | 1,506 | 9,103 | 18,971 | 2,808 | 21,779 |
| Total comprehensive income for the period | - | - | 4 | 1,768 | 1,772 | 178 | 1,950 |
| Transactions with owners, recorded directly | | | | | | | |
| in equity Contributions by and distributions to owners | | | | | | | |
| Transfers | - | (262) | _ | 262 | - | - | _ |
| Divestment of an associate | - | - | - | 0 | 0 | (0) | - |
| Dividends to non-controlling interests | - | - | - | - | - | (133) | (133) |
| DSP reserve from dividends on unvested shares | _ | _ | _ | 3 | 3 | _ | 3 |
| Ordinary and preference dividends | _ | _ | _ | (631) | (631) | _ | (631) |
| Share-based staff costs capitalised | - | 11 | - | - | `11´ | - | <u></u> 11 |
| Share buyback held in treasury | (9) | - | - | - | (9) | - | (9) |
| Shares issued in-lieu of ordinary dividends Shares issued to non-executive directors | 359 1 | _ | _ | (359) | - | _ | - 1 |
| Shares purchased by DSP Trust | _ | (2) | _ | _ | (2) | _ | (2) |
| Shares vested under DSP Scheme | _ | 8 | _ | - | 8 | - | 8 |
| Treasury shares transferred/sold | 90 | (31) | _ | - | 59 | - | 59 |
| Total contributions by and distributions to owners | 441 | (276) | _ | (725) | (560) | (133) | (693) |
| Changes in ownership interests in a subsidiary | | <u></u> | | <u></u> | () / | (| () |
| that does not result in a loss of control | | | | | | | |
| Changes in non-controlling interests | - | - | _ | (27) | (27) | (47) | (74) |
| Total changes in ownership interests in a subsidiary | _ | _ | _ | (27) | (27) | (47) | (74) |
| ž | | | | | | × 4 | |
| Balance at 30 September 2010 | 7,817 | 710 | 1,510 | 10,119 | 20,156 | 2,806 | 22,962 |
| Included: Share of reserves of associates | | | | | | | |
| and joint ventures | | | 0 | 28 | 28 | (3) | 25 |

STATEMENT OF CHANGES IN EQUITY – GROUP (UNAUDITED) For the three months ended 30 September 2011

| | Att | ributable to | equity holde | ers of the Ba | ank | Non | |
|---|---------------|------------------|------------------------|---------------------|--------|----------------------------------|-----------------|
| S\$ million | Share capital | Capital reserves | Fair value reserves | Revenue reserves | Total | Non- controlling interests | Total equity |
| Balance at 1 July 2011 | 8,612 | 461 | 1,368 | 11,314 | 21,755 | 2,813 | 24,568 |
| Total comprehensive income for the period | - | - | (240) | 609 | 369 | 31 | 400 |
| Transactions with owners, recorded | | | | | | | |
| directly in equity | | | | | | | |
| Contributions by and distributions to owners | | | | | | | |
| Transfers | - | (88) | - | 88 | - | - | - |
| Dividends to non-controlling interests | - | - | - | - | - | (57) | (57) |
| DSP reserve from dividends on | | | | _ | | | - |
| unvested shares | - | - | - | 0 | 0 | - | 0 |
| Ordinary dividends | - | - | - | (508) | (508) | - | (508) |
| Share-based staff costs capitalised | - | 3 | - | - | 3 | - | 3 |
| Share buyback held in treasury | (35) | - | - | - | (35) | _ | (35) |
| Treasury shares transferred/sold Total contributions by and distributions to | 26 | - | - | - | 26 | | 26 |
| owners | (9) | (85) | _ | (420) | (514) | (57) | (571) |
| owners | (3) | (03) | | (420) | (314) | (37) | (371) |
| Balance at 30 September 2011 | 8,603 | 376 | 1,128 | 11,503 | 21,610 | 2,787 | 24,397 |
| Included: | | | | | | | |
| Share of reserves of associates | | | | | | | |
| and joint ventures | _ | _ | 0 | 62 | 62 | (4) | 58 |
| | | | | | | | |
| Balance at 1 July 2010 | 7,792 | 794 | 1,239 | 10,056 | 19,881 | 2,807 | 22,688 |
| Total comprehensive income for the period | - | - | 271 | 468 | 739 | 53 | 792 |
| Transactions with owners, recorded | | | | | | | |
| directly in equity | | | | | | | |
| Contributions by and distributions to owners | | | | | | | |
| Transfers | - | (87) | _ | 87 | - | - | - |
| Divestment of an associate | - | - | - | 0 | 0 | (0) | - |
| Dividends to non-controlling interests | - | - | - | - | - | (57) | (57) |
| Ordinary dividends | - | - | - | (492) | (492) | - | (492) |
| Share-based staff costs capitalised | - | 3 | _ | - | 3 | - | 3 |
| Share buyback held in treasury | (9) | - | _ | - | (9) | - | (9) |
| Treasury shares transferred/sold | 34 | - | - | - | 34 | _ | 34 |
| Total contributions by and distributions to | 05 | (0.1) | | (405) | (404) | | (504) |
| owners | 25 | (84) | - | (405) | (464) | (57) | (521) |
| Changes in ownership interests in a subsidiary | | | | | | | |
| that does not result in a loss of control | | | | | | | |
| Changes in non-controlling interests | _ | - | _ | - | - | 3 | 3 |
| Total changes in ownership interests in a | | | | | | | |
| subsidiary | - | _ | - | _ | - | 3 | 3 |
| Balance at 30 September 2010 | 7,817 | 710 | 1,510 | 10,119 | 20,156 | 2,806 | 22,962 |
| Included: | | | | | | | |
| Share of reserves of associates | | | | | | | |
| Share of reserves of associates | | | | | | | |

STATEMENT OF CHANGES IN EQUITY – BANK (UNAUDITED) For the nine months ended 30 September 2011

| S\$ million | Share capital | Capital reserves | Fair value reserves | Revenue reserves | Total equity |
|---|------------------|------------------|---------------------|---------------------|-----------------|
| Balance at 1 January 2011 | 8,211 | 432 | 606 | 6,605 | 15,854 |
| Total comprehensive income for the period | - | - | (75) | 1,275 | 1,200 |
| Transfers | - | (254) | _ | 254 | _ |
| Arising from merger of subsidiaries | - | - | - | 130 | 130 |
| DSP reserve from dividends on unvested shares | - | - | - | 2 | 2 |
| Ordinary and preference dividends | - | - | _ | (637) | (637) |
| Share-based staff costs capitalised | - | 8 | - | - | 8 |
| Share buyback held in treasury | (90) | - | _ | - | (90) |
| Shares issued in-lieu of ordinary dividends | 416 | - | _ | (416) | _ |
| Shares issued to non-executive directors | 0 | - | - | - | 0 |
| Treasury shares transferred/sold | 66 | - | - | - | 66 |
| Balance at 30 September 2011 | 8,603 | 186 | 531 | 7,213 | 16,533 |
| Balance at 1 January 2010 | 7,376 | 768 | 603 | 5,716 | 14,463 |
| Total comprehensive income for the period | _ | - | 145 | 1,243 | 1,388 |
| Transfers | _ | (254) | _ | 254 | _ |
| DSP reserve from dividends on unvested shares | _ | _ | _ | 3 | 3 |
| Ordinary and preference dividends | _ | _ | _ | (631) | (631) |
| Share-based staff costs capitalised | _ | 11 | _ | _ | 11 |
| Share buyback held in treasury | (9) | _ | _ | _ | (9) |
| Shares issued in-lieu of ordinary dividends | 359 | - | _ | (359) | - |
| Shares issued to non-executive directors | 1 | - | _ | - | 1 |
| Treasury shares transferred/sold | 90 | - | _ | _ | 90 |
| Balance at 30 September 2010 | 7,817 | 525 | 748 | 6,226 | 15,316 |

For the three months ended 30 September 2011

| S\$ million | Share capital | Capital reserves | Fair value reserves | Revenue reserves | Total equity |
|---|------------------|---------------------|------------------------|---------------------|-----------------|
| Balance at 1 July 2011 | 8,612 | 268 | 657 | 7,196 | 16,733 |
| Total comprehensive income for the period | - | - | (126) | 440 | 314 |
| Transfers | - | (85) | - | 85 | _ |
| DSP reserve from dividends on unvested shares | - | - | _ | 0 | 0 |
| Ordinary dividends | - | _ | _ | (508) | (508) |
| Share-based staff costs capitalised | - | 3 | - | - | 3 |
| Share buyback held in treasury | (35) | _ | _ | - | (35) |
| Treasury shares transferred/sold | 26 | _ | _ | - | 26 |
| Balance at 30 September 2011 | 8,603 | 186 | 531 | 7,213 | 16,533 |
| Balance at 1 July 2010 | 7,792 | 606 | 610 | 6,275 | 15,283 |
| Total comprehensive income for the period | _ | _ | 138 | 359 | 497 |
| Transfers | _ | (84) | _ | 84 | _ |
| Ordinary dividends | _ | _ | _ | (492) | (492) |
| Share-based staff costs capitalised | - | 3 | _ | - | 3 |
| Share buyback held in treasury | (9) | - | _ | _ | (9) |
| Treasury shares transferred/sold | 34 | _ | _ | _ | 34 |
| Balance at 30 September 2010 | 7,817 | 525 | 748 | 6,226 | 15,316 |



CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED)

For the nine months ended 30 September 2011

| S\$ million | 9M11 | 9M10 | 3Q11 | 3Q10 |
|--|--------------|----------|---------|---------|
| Cash flows from operating activities | | | | |
| Profit before income tax | 2,198 | 2,236 | 649 | 743 |
| Adjustments for non-cash items | | | | |
| Amortisation of intangible assets | 46 | 39 | 15 | 16 |
| Allowances for loans and impairment of other assets | 143 | 86 | 38 | 43 |
| Change in fair value for hedging transactions and trading securities | 64 | (46) | 68 | (46) |
| Depreciation of property, plant and equipment | | · · · | | . , |
| and investment property | 122 | 113 | 42 | 38 |
| Net gain on disposal of property, plant and equipment | | | | |
| and investment property | (41) | (23) | (0) | (22) |
| Net gain on disposal of government, debt and equity securities | (97) | (141) | (44) | (23) |
| Net (gain)/loss on disposal/liquidation of a subsidiary and associates | (1) | (3) | 0 | (0) |
| Share-based staff costs | 8 | 9 | 2 | 2 |
| Share of results of associates and joint ventures | (33) | 1 | (3) | (0) |
| Items relating to life assurance fund | | | | |
| Surplus before income tax | 363 | 505 | 31 | 235 |
| Surplus transferred from life assurance fund | (332) | (371) | (76) | (156) |
| Operating profit before change in operating assets and liabilities | 2,440 | 2,405 | 722 | 830 |
| Change in operating assets and liabilities | | | | |
| Deposits of non-bank customers | 21,988 | 9,369 | 10,997 | 3,693 |
| Deposits and balances of banks | 6,122 | 5,666 | (1,870) | 3,197 |
| Derivative payables and other liabilities | 4,853 | 1,459 | 4,333 | 318 |
| Trading portfolio liabilities | (12) | 442 | (433) | 452 |
| Government securities and treasury bills | (935) | (211) | 96 | (160) |
| Trading securities | (320) | (643) | (490) | 178 |
| Placements with and loans to banks | (11,441) | 794 | (3,510) | (180) |
| Loans and bills receivable | (22,922) | (14,797) | (8,144) | (6,408) |
| Derivative receivables and other assets | (3,291) | (1,916) | (3,110) | (1,324) |
| Net change in investment assets and liabilities of life assurance fund | 712 | (129) | 705 | (83) |
| Cash (used in)/from operating activities | (2,806) | 2,439 | (704) | 513 |
| Income tax paid | (365) | (336) | (108) | (120) |
| Net cash (used in)/from operating activities | (3,171) | 2,103 | (812) | 393 |
| Cash flows from investing activities | | | | |
| Dividends from associates | 1 | 4 | 1 | 1 |
| Decrease/(increase) in associates and joint ventures | (64) | (52) | (2) | 10 |
| Net cashflow from acquisition of a business/subsidiaries | `10 ´ | (2,003) | _ | 7 |
| Purchases of debt and equity securities | (4,747) | (5,201) | (1,705) | (1,746) |
| Purchases of property, plant and equipment and investment property | (185) | (134) | (56) | (54) |
| Proceeds from disposal of debt and equity securities | 3,943 | 3,439 | 1,285 | 927 |
| Proceeds from disposal of interest in a subsidiary | 82 | _ | _ | _ |
| Proceeds from disposal of associates | 2 | 14 | - | _ |
| Proceeds from disposal of property, plant and equipment | | | | |
| and investment property | 45 | 30 | 3 | 27 |
| Net cash used in investing activities | (913) | (3,903) | (474) | (828) |
| Cash flows from financing activities | | | | |
| Changes in non-controlling interests | _ | (77) | _ | _ |
| Dividends paid to equity holders of the Bank | (130) | (139) | _ | _ |
| Distributions and dividends paid to non-controlling interests | (187) | (133) | (57) | (57) |
| Increase/(decrease) in debt issued | 3,164 | 100 | 338 | (31) |
| Proceeds from treasury shares transferred/sold | 0,101 | 100 | | (01) |
| under the Bank's employee share schemes | 42 | 60 | 26 | 35 |
| Share buyback held in treasury | (90) | (9) | (35) | (9) |
| Net cash from/(used in) financing activities | 2,799 | (198) | 272 | (62) |
| Net currency translation adjustments | (9) | 72 | 53 | (42) |
| Net change in cash and cash equivalents | (1,294) | (1,926) | (961) | (539) |
| Cash and cash equivalents at beginning of period | 11,493 | 13,171 | 11,160 | 11,784 |
| ······································ | 10,199 | 11,245 | 10,199 | 11,245 |

SHARE CAPITAL AND OPTIONS ON SHARES IN THE BANK

The following table shows movements in the issued ordinary shares of the Bank:

| | Nine month | s ended 30 Sep | Three months ended 30 Sep | | |
|---|---------------|----------------|---------------------------|---------------|--|
| Number of Shares | 2011 | 2010 | 2011 | 2010 | |
| Issued ordinary shares | | | | | |
| Balance at beginning of period | 3,341,044,969 | 3,245,120,283 | 3,390,371,001 | 3,290,465,030 | |
| Shares issued to non-executive directors | 48,000 | 60,000 | - | - | |
| Shares issued pursuant to Scrip Dividend | | | | | |
| Scheme | 49,278,032 | 45,284,747 | _ | - | |
| Balance at end of period | 3,390,371,001 | 3,290,465,030 | 3,390,371,001 | 3,290,465,030 | |
| Treasury shares | | | | | |
| Balance at beginning of period | (3,269,326) | (14,781,749) | (3,930,259) | (7,124,365) | |
| Share buyback | (9,738,000) | (1,034,000) | (3,911,000) | (1,034,000) | |
| Shares sold/transferred to employees | | | | | |
| pursuant to OCBC Share Option Schemes | 2,483,624 | 5,862,774 | 596,337 | 1,904,977 | |
| Shares sold/transferred to employees | | | | | |
| pursuant to OCBC Employee | | | | | |
| Share Purchase Plan | 4,062,314 | 3,286,636 | 3,370,815 | 3,056,864 | |
| Shares transferred to DSP Trust pursuant to | | | | | |
| OCBC Deferred Share Plan | 2,587,281 | 3,469,655 | _ | - | |
| Shares sold for cash | | 3,917 | | 3,757 | |
| Balance at end of period | (3,874,107) | (3,192,767) | (3,874,107) | (3,192,767) | |
| Total | 3,386,496,894 | 3,287,272,263 | 3,386,496,894 | 3,287,272,263 | |

Pursuant to the share purchase mandate approved at the extraordinary general meeting held on 15 April 2011, the Bank purchased a total of 3,911,000 ordinary shares in the third quarter ended 30 September 2011. The ordinary shares were purchased by way of open market acquisitions at prices ranging from S\$8.02 to S\$9.50 per share and the total consideration paid was S\$34,408,693 (including transaction costs).

From 1 July 2011 to 30 September 2011 (both dates inclusive), the Bank utilised 596,337 treasury shares upon the exercise of options by employees of the Group pursuant to the OCBC Share Option Scheme 2001 ("SOS 2001"). As at 30 September 2011, the number of options outstanding under the OCBC SOS 2001 was 33,086,315 (30 September 2010: 36,884,707).

From 1 July 2011 to 30 September 2011 (both dates inclusive), the Bank utilised 3,370,815 treasury shares upon the exercise of acquisition rights by employees of the Group pursuant to OCBC Employee Share Purchase Plan ("ESPP"). As at 30 September 2011, the number of acquisition rights outstanding under the OCBC ESPP was 11,015,549 (30 September 2010: 9,680,080).

No new preference shares were allotted and issued by the Bank in the third quarter ended 30 September 2011.

OTHER MATTERS / SUBSEQUENT EVENTS

- 1. Pursuant to Rule 920(1) of the Listing Manual, the Bank has not obtained a general mandate from shareholders for Interested Party Transactions.
- 2. On 7 October 2011, OCBC Bank announced that it had allotted and issued 50,672,175 new ordinary shares on 7 October 2011 to ordinary shareholders who elected to participate in the Scrip Dividend Scheme in respect of the FY 2011 interim tax exempt dividend of 15 cents per share. The participation rate for the scrip dividend was 80.4% of shareholdings. The new shares rank pari passu in all respects with the existing ordinary shares of the Bank. Following the allotment and issuance of the new shares, the issued ordinary shares of the Bank increased by 1.5% to 3,441,043,176 shares.



CONFIRMATION BY THE BOARD

We, Cheong Choong Kong and David Philbrick Conner, being directors of Oversea-Chinese Banking Corporation Limited ("the Bank"), do hereby confirm on behalf of the Board of Directors of the Bank, that to the best of our knowledge, nothing has come to our attention which may render the unaudited financial results of the Bank and of the Group for the quarter ended 30 September 2011 to be false or misleading.

On behalf of the Board of Directors

Cheong Choong Kong Chairman

David Philbrick Conner Chief Executive Officer / Director

2 November 2011